# Apollo Tyres B.V. Annual Accounts 2018-19

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# Report by the Board of Directors

The board of directors of Apollo Tyres B.V. put on record the company's annual accounts for the year ended March 31, 2019

# The company

Apollo Tyres B.V. is a 100% subsidiary of Apollo Cooperatief U.A and ultimately held by Apollo Tyres Ltd, India, a listed multinational organisation and a global tyre manufacturer. The company has two subsidiaries, Apollo Vredestein B.V. & Apollo Tyres Hungary Kft. The company, and its subsidiaries have been referred to as the group in the sections below.

The group focuses on developing, manufacturing, marketing, sales and distribution of tyres across various categories including passenger car, Truck & Bus, agriculture, industrial vehicles and bicycles. The group sells passenger vehicle tyres under two brands, Vredestein and Apollo. The groups European headquarters is based at Amsterdam, Netherlands and production facilities are based in Enschede, Netherlands and in Gyöngyöshalász, Hungary. Sales operations are managed by various subsidiary companies across Europe. The group's distribution network covers Europe, its products are also exported to various other countries. The group is well known for its distinctive designs created in collaboration with the Italian industrial design bureau, Giugiaro Design Company.

Financial information		
(in millions of euros)	2018-19	2017-18
Revenue	509.1	473.1
Profit before Interest & Taxes	3.4	16.2
Net Financing expenses	4.0	2.2
Taxes	(2.8)	4.5
Net Profit	2.2	9.4

#### **Economy & Market Overview**

Economic activity in the EU and the euro area moderated in 2018 on the back of a combination of internal and external factors. While a moderation of growth was foreseen, the slowdown in the second half of 2018 turned out to be more pronounced than expected. Growth in the euro area slipped to 0.2% in the last two quarters of 2018. As a result, GDP growth for the year 2018 as a whole is estimated to have grown by 1.9% in both the euro area and the EU

The European economy in 2018 was significantly influenced by several uncertainties like Brexit, and the trade dispute between the United States and China aiming to come to an agreement about trade tariffs and quota barriers. Although the migration crisis of the past years has calmed down, finding a common and sustainable solution to the challenge still remained one of the EU's major topics in 2018.

Over the next two years, the economy is expected to continue growing but at a slower pace. Outside the EU, activity is also slowing down amid high uncertainties, and the outlook varies for different parts of the world. In the euro area, the ECB's monetary policy has remained highly accommodative. While the ECB decided to end its net asset purchases in December 2018, significant monetary policy stimulus was still considered necessary to support the further build-up of domestic price pressures and inflation over the medium term.

# **Industry Structure & Development**

In 2018, car production in Europe decreased by 1.7 percent. 2018 saw a slight decline in EU car export volumes (-1.6 percent) and a substantial increase in imports (+9.3 percent).

Overall in 2018, car registrations in the EU remained more or less stable compared to the year before. Due to falling demand during the last four months, full-year growth was  $\pm 0.1$  percent with passenger car registrations reaching 18.1 million units. Although this increase is very modest, it still marks the fifth consecutive year of growth. In Germany, the weakness in growth was due to a drop in automotive production in response to new regulations of the worldwide harmonized light vehicles test procedure (WLTP). Demand was mostly driven by the Central European countries, where new car registrations grew by 8.0% in 2018. Results were diverse among the five major EU markets, with Spain ( $\pm 7.0\%$ ) and France ( $\pm 3.0\%$ ) posting growth, registrations falling slightly in Germany ( $\pm 0.2\%$ ) and demand contracting in Italy ( $\pm 0.2\%$ ) and the United Kingdom ( $\pm 0.2\%$ ) last year

According to the European Tyre and Rubber Manufacturers' Association (ETRMA) data the sale in passenger tyre (PCT) market in 2018 grew slightly compared to 2017. The All Season passenger tyre segment remained in focus by all manufacturers , with a strong growth during the year

Tyre Labels regulation review proposal is under discussion and evaluation by the involved agencies to make labels more understandable, including ice regulations and other minor changes.

The imports of PV tyres from outside Europe are still growing and continue to gain market share. The share of UHP and winter tyres in imports is increasing. Agricultural tyre sales performed poorly for the fifth year in a row (-4%). Due to European legislations of Anti-dumping duty on the imports of Truck & Bus Radial tyres from China, the imports of these tyres has dropped significantly in 2018.

# **Performance by market**

During FY19, Company's Passenger Car Tyre volume improved over the last year in line with overall market trend. The company registered a strong improvement in SUV & Light Truck categories and continued on its strategy of premiumization. Sales growth was supported with the ramp-up of Hungarian factory during the financial year. The sales for agricultural segment improved during the year and registered market share improvement in a declining market. Truck & Bus Tyre products are well accepted and appreciated in the market. The company expects strong growth opportunities for the upcoming financial year and will be supported by ramp-up of the Hungarian factory next financial year. The company achieved overall 7% increased turnover for the year

While the company continues to be dominantly a replacement market player, its revenue share from that market slightly declined to 78% in 2018-19 versus 80% last year due to higher sales to OE market in line with its strategy to grow with OEM's. Total revenue during the year constituted 81% from Passenger car tyre, 14% from Agriculture tyres & 3% from Commercial vehicle tyres and balance 3% from other categories

Manufacturing capacity in Company's Enschede plant during the year was fully utilized for Agriculture tyres & Spacemaster tyres. Production of Passenger car tyres was lower this year as compared to last year in accordance with the market demand. Main challenge during the year has been to reduce the level of complexity. The growth strategy of the plant has been towards producing higher product mix. To cope up with the increasing market demand from Agriculture tyre segment, the company is planning expansion of its production capacity

during next financial year.

During the current financial year, Hungary plant successfully crossed multiple milestones. Ramp up of Passenger tyre production was realized as per the plans. The plant also successfully commenced production of Commercial vehicle tyres during the year. Other significant milestones include obtaining clearance for commencing supply of Passenger car tyres to a reputed OEM and obtaining ISO 14001 certification

# Brand promotion initiatives

As strategic brand enhancement initiatives for our Vredestein Brand, The Company is partnering for last three years as main sponsor of Mille Miglia, one of the most prestigious classic car rallies in the world. As a part of this sponsorship, Company has also launched a special Mille Miglia edition of our Sprint Classic tyre

During the year, Company has launched two important new product lines in the Passenger Ultra High Performance segment, viz Wintrac Pro being Winter UHP and Quatrac Pro, being All Season UHP. Wintrac Pro was launched during the Tire Cologne, most important Tyre Fair worldwide. The event was attended by all important stakeholders from the tyre business and automotive journalist around. Vredestein Quatrac Pro is the first all-season tyre to be specially designed for the ultra-high performance (UHP) segment and premium cars. The introduction of the Quatrac Pro allows Vredestein to take a leading position in the all-season segment, with the most number of sizes available on the European market.

Test Results: During the year the company performed very well on the product quality & performance and was honored with podium positions by leading auto magazines with following test results:

- 16 inch Summer tyre Altrust was rated as 1<sup>st</sup> position by ADAC Motorwelt
- 15 inch Summer tyre Sportrac 5 was rated as 2<sup>nd</sup> position by ADAC Motorwelt
- 18 inch Summer tyre Ultrac Vorti was rated as 4<sup>th</sup> position by AutoBild & GuteFahrt
- 18 inch Summer tyre Aspire XP was rated as 4<sup>th</sup> position by GuteFahrt
- 19 inch All Season tyre Quatrac 5 was rated as 3<sup>rd</sup> position by AutoBild Allrad

The Company is leveraging our continuing sponsorship with Manchester United football club to further promote our Apollo Brand. During the course of the year we have further strengthened our recognition in all major markets through customized trade market initiatives which are well received by our partners in the trade

During the year, company further enhanced its focus on digital marketing campaigns on social media platforms e.g. facebook & linkedin with Black Friday in Germany and Netherlands, Apollo Corners and introducing the Inner Circle partnership to new markets/countries

In the Agricultural sector we successfully introduced our new compact tyres and Optimall product range, at prestigious SIMA show In Parls, France. The company also received gold medal innovation award for Optimall tyres at LAMA show, UK in January 2019. Our new generation VF (Very High Flexion) tyres sets new standards with regard to traxion, fuel efficiency, productivity and therefore total cost of ownership for the top tractor segment. This has been very well received by the market. This product range is at the same time attracting the interest of premium tractor manufacturers.

# **Research & Development**

R&D center in Netherlands has been developing products and technology to cater mainly for European market and focuses on the development of our Passenger Car tyres. Engineering

professionals with very diverse backgrounds form the backbone of our R&D. The development process is strongly linked to Manufacturing, Marketing and Sales. The organization structure is flat to facilitate and enhance cross-functional approaches and drive innovation. Development initiatives are focused on following three main pillars:

Technology:

- Extended Mobility: Development of Run Flat and Self Sealing Technology, including implementation of Tyre Sensor Technology
- Development of Ultra Low Rolling Resistance, Wet Grip Increase and Noise Reduction (Silent Tyre) to be ready for future tyre performance requirements
- Research on Vehicle dynamics and Virtual Testing by FEA-Simulations in collaboration with different Universities

#### Materials:

- Development and implementation of Innovative Raw Materials in the area of polymers, fillers and resins and on renewable Materials with different Universities and Suppliers
- Development of Innovative Compounds and Reinforcement including new generations of polymers, fillers and resins

# Design to cost:

- Optimization of Materials to reduce product costs
- Optimization of Processes to increase Productivity

During the year, company has spent Euro 27.6 Million on R&D activities.

# **Company Policy**

The company has implemented its strategic policy, which defines its vision, mission and way of doing business as mentioned below:

#### Vision

The Company is a flexible and market-oriented company that focuses on continuous innovation and the best possible deployment of competencies, aimed at improving business performance and developing talent as a foundation for successful policy.

## **Mission**

The Company is a healthy, profitable business with a steady stream of new and innovative products of the highest quality, created by a challenging and entrepreneurial culture that encourages employees to develop and enjoy their work.

### The Apollo Way

Defining values specific to the group means we can attract the right employees, customers and suppliers. It also makes for a more targeted decision-making process, which ensures that we can always act in a dedicated manner. In addition, our actions and methods become more reliable, enhancing trust and creating relationships that are longer lasting. We expect all employees to express these values in their behaviour.

The company has a diverse composition of employees in nationality, age, gender, education and work background.

#### **Environmental Issues**

There are no environmental issues outstanding.

# **Risk Management**

The group's activities expose it to a variety of risks including market risk, price risk, interest risk, credit risk, currency risk, raw material risk, environmental & regulatory risk, product liability, and liquidity risk etc. The company's overall risk management seeks to minimise potential adverse effects on the company's financial performance.

Foreign Currency Risk: The Company operates internationally and is exposed to foreign exchange risk arising from various currency exposures. Foreign exchange risk arises because future commercial transactions are denominated in a foreign currency (not EUR). Forward foreign exchange contracts are executed with the specific intention of minimizing the impact of foreign currency fluctuations on income. The exchange rate risk primary arising on the export of tyres to the United Kingdom, Hungary, Norway, Sweden, Poland, Switzerland and the United States. Companies risk management policy requires up to 50 per cent of net currency exposure anticipated for a period of 6 to 12 months in advanced to be hedged. Derivative counter parties are limited to high-credit-quality financial institutions. Management continually monitors the entity's exposures to foreign currency risks as well as its use of derivative instruments. As of balance sheet date, there are is a limited number of derivatives or forward contracts.

The company has a management team that continually monitors its exposures to interest rate risks and uses variable rate debt to finance its operations.

Credit risk: Credit risk refers to the risk that counterparty will default on its contractual obligations resulting in financial loss to the company. Company has adopted a policy of only dealing with creditworthy counterparties and does not transact with entities with a below standard credit history. Company's account receivables are largely secured with credit insurance coverage to limit the credit risk. To the extent of uninsured portion, company uses information supplied by credit rating agencies, publicly available financial information and its own trading records to rate its exposure. A credit management team continuously monitors the exposure and the credit ratings of its counterparties.

Liquidity / Cash flow Risk: Board of directors has established an appropriate liquidity risk management framework for the company's short, medium and long-term funding and liquidity management requirements. The company manages liquidity risk by maintaining adequate reserves and banking facility, by continuously monitoring forecast and actual cash flows, and by matching the maturity profiles of the financial assets and liabilities. At balance sheet date the company has a  $\ensuremath{\texttt{C25}}$  Mill headroom under the working capital facility, and is well within the agreed covenants as defined in the agreement.

Price Risk: The Company's sales and purchase is exposed to inflation and general demand/supply situation. Major raw material is natural rubber and various other petroleum based chemicals. The company is normally able to pass on the impact of inflation to its customers in normal course of business. Management keeps track of price developments in the market based on various industry indices to ensure its competitiveness is not compromised.

Insurance coverage: Bigger risks in respect of property, loss of profits and liability have been brought under a worldwide insurance policy. Risks in the case of claims and legal action are monitored closely and where necessary provisions are made.

Risk management framework: The Company has an established enterprise risk management framework up to the last level of management. A Risk Management Steering Committee, headed by the President of the company, with representations from all functional heads, embraces the identification, assessment, mitigation, monitoring and reporting of material risks faced by the company.

Each business risk is measured on a scale of 1 to 25 for two key parameters likelihood and

impact. Combined score of these two criterions is considered to decide the overall risk rating of low, medium or high as under:

Low: Risk score up to 4

❖ Medium: Risk score from 5 to 11

❖ High: Risk score from 12 to 25

The objective of the Committee is to assist the Board of Directors in maintaining high standards of business conduct and good risk management practices to protect the company's assets, achieve sustainable business growth, avoid major surprises and ensure compliance with applicable legal and regulatory requirements. As at 31st March 2019, committee has reported following risks and mitigation plans to the board:

Risk No.	Category	Function	Risk identified	Likelihood/ Impact	Mitigating controls of management
1,	Strategic	Sales	Customer base Consolidation	High	Enhance distribution & Brand strategy and generate pull effect
2.	Operational	IT	Achieving IT roadmap	High	Compliance management projects and resource augmentation to realise roadmap
3.	Operational	Manufacturing	Achieve budget output and cost / efficiency KPI's	Medium	Regular review with Supply Chain to ensure ticket adherence and follow up of preventive maintenance plan
4.	Strategic	OE Business	Enhanced customer expectations	Medium	Identify, select and strengthen focus areas in activities related to R&D and Quality

#### **Development in Human Resources & Industrial Relations**

#### Labour market and employment issues

The European labour market is increasingly tight with low level of unemployment. This is mainly visible in the northern part of Europe and Hungary. A mitigating action plan is put in place. Both in Netherlands and Hungary it's challenging to find appropriate candidates with experience in the tyre industry. The company decided to search for employees with the appropriate education and skills to be developed on the job. On top the dual education initiatives in both Hungary and the Netherlands are a good way to attract, develop and retain capable workforce

A new pension plan for all Netherlands based employees was agreed during the year. The agreement was closed cost neutral and is innovative in its kind. Social partners, the unions, as well as our employees responded positively to this new plan.

The Hungary plant increased its workforce from 675 to 808 during the year. Availability of skilled manpower continues to be a challenge in Hungary. This phenomenon is impacting both direct and indirect human resources. Given the high level of attrition the team spends significant time on recruiting and onboarding newcomers. The Hungary plant also completed a policy to create a solid foundation for the retention of staff. Hungary plant launched the following initiatives/projects focusing on people development.

# A) Study stream project

A learning environment for our employees was created. This initiative provides self-service platform for individual learning – making employees ready for productive work faster. The framework of the project:

- Creating videos (2D, 3D, 360) on processes within each workstation
- Using multiple learning methods (text, video, pictures, tests) in a combined learning string called lectures
- Content is available through smartphone, desktop, tablet while ensuring data security
- Benefits of the project include Helps us getting trained workforce on the shop floor in a flexible way, reduced time and resources put on training
- B) Business Unit Manager's development
- C) Development Program for Team Leaders Talent Management / Succession planning program
- D) Wage-Competency Matrix Project

As the group continues on growth path, human resources are a key factor for success. The company seeks to create a mutually beneficial nurturing environment where employees experience personal and professional growth even as they work towards organisational goals. The average number of employees increased from 2217 as on March-18 to 2495 as on March-19 mainly due to ramp-up of Hungary plant during the year

The company launched an engagement survey in 2018 within Europe second year in a row. The results were shared and focus groups were held by function to look at areas of improvement and create relevant action plans.

# Training & Development initiatives

Company's performance management system 'HORIZON' continues to enable the business to survey the training and development needs.HR function continued to collate and facilitate various training & development needs to create the future organisation.

The Enschede plant focused mainly on obligatory training. Two new groups started their two-year Operator training program, which lead to a nationally acknowledged diploma. Forklift training and first responder training were executed successfully.

Internally, lean- and TOC (theory of constraints) programs were rolled-out. With support of HR a group of engineers across the Enschede plant started the 'Imagineering' platform. Within this platform engineers from different departments catch up on a voluntary basis, organizing quarterly events like company visits and internal workshops

#### Safety, Health, Wellbeing & Environment

Working in a safe and healthy environment with a maximum focus on wellbeing will continue to be a precondition for the success of our company. We will also continue with the theme of vitality and employability.

#### Enschede Plant

On the journey to become a zero accident plant an intensive program is started to improve intrinsic machine safety and Behaviour Based Safety is implemented to create more employee awareness about safety.

A successful safety week was held during the year and company is continuously investing to ensure the safest work environment for its employees

Bio-diversity: A project was set up in collaboration with municipality of Enschede to solve the existing problems with rainwater and groundwater nuisance and to improve the living

# **Apollo Tyres B.V.**

environment of the area, called "Stadsbeek". This is done by constructing a "city "stream with a total length of 8 kilometres, which is realised in several phases, spread over a period of 4 years. Company participated in this project to make a meaningful contribution to the promotion of biodiversity, preferably in the vicinity of the plant in Enschede

Green energy: Feasibility studies are executed to significantly lower natural gas consumption by using steam generated by biomass. The last steps have to be made to work out a flexible steam delivery with related commercial obligations

# Social responsibility and/or corporate philanthropy

The WEP initiative is supported by Apollo in the Netherlands and is part of the social responsibility policy and CLA agreements. It offers unemployed people the opportunity to gain work experience at the company and increase their chances of sustainable employment. The initiative is focused on people with a disadvantage on the labour market. On an annual basis we offer working experience to 10 un-employed people within our company

# Philanthropic projects

Our employees had the opportunity to donate their Christmas gift for a good cause. This year 30 employees donated their gift to the 'Voedselbank', a charity organisation that provides food to people with small budgets. Every employee also donates 3 euro of his end of year allowance for the good cause. Employees can suggest a charity organization where to donate. Last year the total amount of donations was divided amongst 5 foundations.

#### Industrial relations

The company has three Employees' Unions and the Management holds regular meetings with Union representatives to brief them about operational performance of the company and future plans. The company has a Works council, which is involved in the operations and plans. Team HR has worked hand in hand with Unions & Works Councils in Europe and the relationship continues to be strong and will go a long way to develop the organisation in line with our strategic ambition.

# Sustainability related information

Having due regard to the company's current financial position together with its forecast results, cash flow and financial position in the coming year, the directors confirm that the company has the resources to continue in operational existence for the foreseeable future. Our aim is to meet the needs of our stakeholders in ways that are economically, environmentally and socially responsible.

# Outlook

# Economic Outlook

According to the projections of the European Commission, EU's GDP growth is expected to slow to 1.5 percent in 2019, before rising slightly to 1.7 percent in 2020.

Forecasts show that the inflation is going to moderate to 1.6 percent in 2019 and then slightly increase to 1.8 percent in 2020. Despite the expected slowdown in EU economic growth, the labour market outlook remains positive. The unemployment rate is projected to remain relatively low and job creation will continue at a slower rate as the economy cools down. According to the European Commission's latest estimates the unemployment rate is forecasted at 6.6 percent in 2019 and 6.3 percent in 2020. Uncertainty related to global trade and the slowdown of China's economy are expected to have a negative impact on the EU economic growth. In addition, concerns about migration to the EU and Britain exiting from the EU remain. Some of the major topics of 2018 will influence the near future, such as

possible import tariffs, the trade tensions between the US and China, the uncertainties related to Brexit and fluctuating crude oil and fuel prices. A more permanent weakness of retail sales in China and other emerging markets will add further downside pressure to the market too.

For the upcoming financial year, company plans to introduce more new products in the market across all product segments including size extensions of existing Products. Cost reduction & optimization will be major theme in the coming financial year with major focus on Manufacturing, Logistic Costs and Overheads in all other functions. Working Capital efficiency will be another focus area. The Company is well placed to further strengthen its position in market and continue on its journey of Profitable growth.

# **Changes in the Board**

There have been following changes in the composition of the Board of Directors.

Mr. K. Prabhakar resigned with effect from 01<sup>st</sup> April 2019 Ms. Pallavi Shroff has joined with effect from 01<sup>st</sup> April 2019

The full composition of the Board is as under:

Mr Benoit Rivallant Vishal Kumar Mittal Ms.Pallavi Shroff Mr.Rakesh Dewan

# **Developments after March 31, 2019**

There is no significant development.

The Board would like to thank all employees, business partners, bankers, customers and other associates for their commitment and efforts in the past year.

Amsterdam, May 17, 2019

On behalf of the Board of Directors

Benoit Rivallant

Pallavi Shroff

Vishal Kumar Mittal

Rakesh Dewan



**Consolidated financial statements** 



# **Consolidated financial statements**

# **Consolidated statement of financial position**

Before profit appropriation

(Euro x1,000)	Notes	As at 31 March 2019	As at 31 March 2018
Assets			
Non-current assets			
Property, plant and equipment	3	670.072	670,344
Intangible assets	0% AT 4	62.561	58.737
Deferred tax assets	5	3,567	7.956
Other non-current assets	6	344	1,687
Total non-current assets		736.544	738.724
Current assets			
Inventories	7	136.561	105.231
Trade receivables	8	89.362	120.777
Cash and bank balances	9	31,907	29.349
Other current assets	10	7.777	12.901
Derivative financial assets	13	4.586	7.829
Corporate Advance tax paid	11	7.251	4.056
Total current assets		277.444	280.144
Total assets	=	1.013.988	1.018.868
(Euro x1,000)	Notes	As at 31 March 2019	As at 31 March 2018
Equity and liabilities			
Total group equity	12	521.809	493.441
Total group equity Non-current liabilities	12	521.809	493.441
<b>Non-current liabilities</b> Borrowings	12 17	<b>521.809</b> 180.208	
<b>Non-current liabilities</b> Borrowings Deferred tax liability	17 5	180.208 32.286	228.125 36.839
<b>Non-current liabilities</b> Borrowings Deferred tax liability Pension liabilities	17 5 14	180.208 32.286 9.456	228.125 36.839 9.779
<b>Non-current liabilities</b> Borrowings Deferred tax liability Pension liabilities Other non-current liabilities	17 5	180.208 32.286	228.125 36.839 9.779
<b>Non-current liabilities</b> Borrowings Deferred tax liability Pension liabilities Other non-current liabilities	17 5 14	180.208 32.286 9.456	228.125 36.839 9.779 39.828
Non-current liabilities Borrowings Deferred tax liability Pension liabilities Other non-current liabilities Total non-current liabilities Current liabilities	17 5 14 15	180.208 32.286 9.456 47.895 <b>269.846</b>	228.125 36.839 9.779 39.828 <b>314.571</b>
Non-current liabilities Borrowings Deferred tax liability Pension liabilities Other non-current liabilities Total non-current liabilities Current liabilities Trade and other payables	17 5 14 15	180.208 32.286 9.456 47.895 <b>269.846</b>	228.125 36.839 9.779 39.828 <b>314.571</b>
Non-current liabilities Borrowings Deferred tax liability Pension liabilities Other non-current liabilities Total non-current liabilities  Current liabilities Trade and other payables Derivative financial liabilities	17 5 14 15	180.208 32.286 9.456 47.895 <b>269.846</b> 169.296 4.625	228.125 36.839 9.779 39.828 <b>314.571</b> 179.936 7.780
Non-current liabilities Borrowings Deferred tax liability Pension liabilities Other non-current liabilities Total non-current liabilities  Current liabilities Trade and other payables Derivative financial liabilities Corporate Income Tax Payable	17 5 14 15 16 13 11	180.208 32.286 9.456 47.895 <b>269.846</b> 169.296 4.625 495	228.125 36.839 9.779 39.828 <b>314.571</b> 179.936 7.780 1.265
Non-current liabilities Borrowings Deferred tax liability Pension liabilities Other non-current liabilities Total non-current liabilities  Current liabilities Trade and other payables Derivative financial liabilities Corporate Income Tax Payable Borrowings	17 5 14 15	180.208 32.286 9.456 47.895 <b>269.846</b> 169.296 4.625 495 47.917	228.125 36.839 9.779 39.828 <b>314.571</b> 179.936 7.780 1.265 21.875
Non-current liabilities Borrowings Deferred tax liability Pension liabilities Other non-current liabilities Total non-current liabilities  Current liabilities Trade and other payables Derivative financial liabilities	17 5 14 15 16 13 11	180.208 32.286 9.456 47.895 <b>269.846</b> 169.296 4.625 495	493.441  228.125 36.839 9.779 39.828 314.571  179.936 7.780 1.265 21.875

# **Consolidated statement of income**

(Euro x1,000)	Notes	Period ended 31 March 2019	Period ended 31 March 2018
Revenue	18	505.761	471.617
Other Income	19	3.385	1.471
Total Income		509.147	473.088
Changes in inventories of finished goods and work in progress	20	-25.167	-24.532
Raw materials and purchase of Finished goods	21	217.940	210.463
Employee expenses	22	156.936	143.749
Depreciation and amortisation expenses	23	39.856	25.668
Other expenses		116.151	101.585
Total expenses		505.716	456.933
Profit before interest and taxes		3.431	16.155
Interest expense	24	-4.089	-2.579
Interest income	24	19	354
Profit /(loss) before taxes		-640	13.930
Income tax expense	25	2.875	-4.491
Profit for the year	,	2,235	9.438

# **Consolidated statement of comprehensive income**

(Euro x1,000)	Period ended 31 March 2019	Period ended 31 March 2018
Profit for the year	2.235	9.438
Items that will never be reclassified to profit and loss		
Actuarial gains or losses on pension plans	-255	507
Tax on actuarial gains or losses on pension plans	74	-147
Reclass from retained earnings	181	
Items that are or may be reclassified to profit and		
loss Translation differences on foreign operations	-12.057	-2.585
	-12.057	-2.225
Total comprehensive income for the year	-9.822	7.213

The total comprehensive income is attributable to the owner of the parent company.

# Consolidated statement of changes in equity

(Euro x 1,000)	Issued Capital	Share premium reserves	Translation of foreign operations	Legal Reserves	Actuarial gains or losses on pension plans	Retained earnings	Profit for the period	Total Equity
Total as at 31 March 2017	18	15.500	-352	26.286	-6.066	306.923	32.919	375.227
Profit for the period Other comprehensive income, net of income tax Dividends			-2.585		360		9.438	9.438 -2.225
Capital Contribution Transfers to and from reserves		111.000		10.128	4.280	18.511	-32.919	111.000
Total as at 31 March 2018	18	126.500	-2.938	36.414	-1.426	325.434	9.438	493.441
Opening balance adjustment Profit for the period Other comprehensive income, net of income tax Dividends			-12.057		-181	-810 181	2.235	-810 2.235 -12.057
Capital Contribution Transfers to and from reserves		39.000		6.059		3.379	-9.438	39.000
Total as at 31 March 2019	18	165.500	-14.995	42.474	-1.607	328.184	2.235	521.809

The Legal reserves of the company (Translation of Foreign Operations, Legal Reserves (Development) & Actuarial gain/loss on Pension) are non-distributable.

During the Financial year 2018-2019, the Group identified certain adjustments required to be made for previous years in the tax allocation amongst various Dutch entities within the fiscal unity. These adjustments were related to Tax/Deferred liabilities (EUR 0.8 Mn) for previous periods and the impact was adjusted on the opening retained earnings as on 1 April 2018. It is considered not practicable to restate the prior period statements for the effect of these tax positions.

# **Consolidated statement of cash flows**

(Euro x 1,000)	Period ended 31 March 2019	Period ended 31 March 2018*)
Profit before tax for the year	-640	13.930
Depreciation and amortisation	39.856	25.668
Interest	4.071	2.225
Non-cash items	-1.498	585
Cash flows from operating activities	41.789	42.408
Movements in working capital		
Decrease /(increase) in inventories	-31.329	-25.402
Decrease /(increase) in trade receivables	31.415	1.979
Decrease /(increase) in other non-current assets	5.732	-2.783
Decrease /(increase) in other current assets	1.930	2.631
(Decrease)/increase in current liabilities	22.268	42.857
(Decrease)/increase in non-current liabilities	-4.814	-549
Cash increase due to working capital	25.201	18.732
Cash generated from operations	66.990	61.140
Net tax paid	-2.450	-4.707
Net cash generated by operating activities	64.540	56.433
Cash flows from investing activities		
_	72.016	174 002
Payments for property, plant and equipment	-72.916	-174.882
Capitalization intangibles	-11.857	-16.131
Proceeds from disposal of property, plant and equipment	37	214
State aid subsidy	10.589	15.795
Net cash (used in) /generated by investing activities	-74.147	-175.003
Cash flows from financing activities		
Proceeds from borrowings	-	60.000
Repayment from borrowings	-21.875	-36.676
Proceeds of Inter company loan	22,072	30.000
Repayment of Inter Company loan		-24.850
	20.000	
Capital contribution from holding company	39.000	111.000
Interest received	19	354
Interest paid	-3.934	-2.579
Net cash used in financing activities	13.210	137.249
Other comprehensive income	-235	-2.225
Opening adjustment for retained earnings	-810	
Net decrease/increase in cash and cash equivalents	2.558	16.454
Cash and cash equivalents at the beginning of the financial year	29.349	12.895
Cash and cash equivalents at the end of the financial year including bank overdraft	31.907	29.349

<sup>\*</sup> Certain prior year amounts have been reclassified for consistency with the current period presentation. These reclassifications had no effect on the reported results of operations

# Notes to the consolidated annual accounts for 2018-19

#### 1. General information

Apollo Tyres B.V. is a private company with limited liability, incorporated in Enschede, the Netherlands. The registered office address of Apollo Tyres B.V. is IR E L C Schiffstraat 370, 7547 RD Enschede, The Netherlands. The company is registered in the Chamber of Commerce register under number 54806941.

As at reporting date, Apollo Tyres Coöperatief U.A. owns 100% of the shares in Apollo Tyres B.V. The ultimate parent of Apollo Tyres B.V. is Apollo Tyres Ltd., India. Apollo Tyres Ltd. files its annual report with Bombay Stock Exchange (India). Apollo Tyres B.V. concentrates on manufacturing, marketing, sales and distribution of tyres and supplies tyres for passenger cars, agricultural and industrial vehicles and bicycles. The company's distribution network extends through Europe. The company's products are also sold in North America and to sister companies in Asia. The 2018-2019 financial statements are prepared by the Board of Directors and will be submitted for adoption to the general meeting of shareholders.

# 2. Accounting policies

The consolidated financial statements have been prepared in accordance with the International Financial Reporting Standards published by the International Accounting Standards Board (IASB) as adopted by the European Union and company financial statements in terms of Title 9 BW 2 of Dutch civil code. The consolidated financial statements have been prepared at historical cost, unless indicated otherwise. The accounting policies outlined below were applied consistently for all the periods presented in these consolidated financial statements. The financial data of subsidiaries are incorporated in the consolidated financial statements. Therefore, an abbreviated income statement is presented for the company under article 2:402 of the Dutch Civil Code.

# 2.1 Application of new and revised International Financial Reporting Standards (IFRS)

#### **New Standards and interpretations**

The company has initially applied IFRS 15 (see A) and IFRS 9 (see B) from 1 April 2018. Due to the transition methods chosen by the company in applying these standards, comparative information throughout these financial statements has not been restated to reflect the requirements of the new standards.

There is no material impact on the Group's balance sheet or equity from applying the classification and measurement requirements of IFRS 9. Loans as well as trade receivables are held to collect contractual cash flows and are expected to give rise to cash flows representing solely payments of principal and interest, and shown at amortised cost which is consistent with IAS39. IFRS 9 requires the Group to record expected credit losses on all of its loans and trade receivables, either on a 12-month or lifetime basis. The Group applies the simplified approach and records lifetime expected losses on all trade receivables.

A number of other new standards are also effective from 1 April 2019, but they do not have a material effect on the company's financial statements.

- IFRIC 23 Uncertainty over Tax Treatments.

- Prepayment Features with Negative Compensation (Amendments to IFRS 9).
- Long-term Interests in Associates and Joint Ventures (Amendments to IAS 28).
- Plan Amendment, Curtailment or Settlement (Amendments to IAS 19).
- Annual Improvements to IFRS Standards 2015–2017 Cycle various standards.
- Amendments to References to Conceptual Framework in IFRS Standards.
- IFRS 17 Insurance Contracts.

#### A. IFRS 15 Revenue from Contracts with Customers

IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognized. It replaced IAS 18 Revenue, IAS 11 Construction Contracts and related interpretations. Under IFRS 15, revenue is recognized when a customer obtains control of the goods or services. Determining the timing of the transfer of control – at a point in time or over time – requires judgement.

The company has adopted IFRS 15 using the cumulative effect method (without practical expedients), with the effect of initially applying this standard recognized at the date of initial application (i.e. 1 April 2018). Accordingly, the information presented for 2017/18 has not been restated – i.e. it is presented, as previously reported, under IAS 18, IAS 11 and related interpretations. Additionally, the disclosure requirements in IFRS 15 have not generally been applied to comparative information.

IFRS 15 did not have a significant impact on the company's accounting policies. Therefore, there is no adjustments for the effect of initially applying IFRS 15 on retained earnings and NCI at 1 April 2018. For additional information about the company's accounting policies relating to revenue recognition, see Note 2.5.

#### B. IFRS 9 Financial Instruments

IFRS 9 sets out requirements for recognizing and measuring financial assets, financial liabilities and some contracts to buy or sell non-financial items. This standard replaces IAS 39 Financial Instruments: Recognition and Measurement. The company has applied IFRS 9 initially on 1 April 2018.

Classification and measurement of financial assets and financial liabilities

IFRS 9 contains three principal classification categories for financial assets: measured at amortised cost, Fair value through other comprehensive income (FVOCI) and fair value through profit and loss (FVTPL). The classification of financial assets under IFRS 9 is generally based on the business model in which a financial asset is managed and its contractual cash flow characteristics. IFRS 9 eliminates the previous IAS 39 categories of held to maturity, loans and receivables and available for sale. IFRS 9 largely retains the existing requirements in IAS 39 for the classification and measurement of financial liabilities.

The adoption of IFRS 9 has not had a significant effect on the company's accounting policies related to financial liabilities and derivative financial instruments.

The following table and the accompanying notes below explain the original measurement categories under IAS 39 and the new measurement categories under IFRS 9 for each class of the company's financial assets and financial liabilities as at 1 April 2018.

There have been no changes in the value following the new measurement:

	Original classification under IAS 39	New classification under IFRS 9
Financial assets		
Derivative financial instruments	Held-for-trading	Mandatorily at FVLPL
Trade receivables	Loans and receivables	Amortised costs
Other current assets	Loans and receivables	Amortised costs
Corporate income tax	Loans and receivables	Amortised costs
Cash and cash equivalents	Loans and receivables	Amortised costs
Financial liabilities		
Borrowings	Other financial liabilities	Other financial liabilities
Derivative financial instruments	Held-for-trading	Mandatorily at FVLPL
Trade payables and other current liabilities	Other financial liabilities	Other financial liabilities
Corporate income tax	Other financial liabilities	Other financial liabilities
Other taxes and social security charges	Other financial liabilities	Other financial liabilities

Trade and other receivables that were classified as loans and receivables under IAS 39 are now classified at amortised cost. The allowance for impairment over these receivables was not materially impacted on transition to IFRS 9.

# ii. Impairment of financial assets

IFRS 9 replaces the 'incurred loss' model in IAS 39 with an 'expected credit loss' (ECL) model. The new impairment model applies to financial assets measured at amortized cost, contract assets and debt investments at FVOCI, but not to investments in equity instruments. Under IFRS 9, credit losses are recognized earlier than under IAS 39. The new 'expected credit loss' impairment model did not result in materially higher credit loss allowances for the expected lifetime credit losses.

#### iii. Transition

Changes in accounting policies resulting from the adoption of IFRS 9 have been applied retrospectively.

# Standards and interpretations effective and not yet adopted

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning after 31 March 2018, and have not been applied in preparing these consolidated financial statements. Those which may be relevant to the company are set out below. The company does not plan to adopt these standards early.

#### IFRS 16 Leases

The company is required to adopt IFRS 16 Leases from 1 April 2019.

This standard replaces IAS 17, Leases. Key changes include:

- a. Eliminates the requirement to classify a lease as either operating or finance lease in the books of lessee
- b. Introduces a single lessee accounting model, whereby requires lessee to recognize assets and liabilities for all leases. Entity may elect not to apply this accounting

- requirement to short term leases and leases for which underlying asset is of low value
- c. Requires lessee to classify cash payments for principal and interest portion of lease arrangement within financing activities and financing/operating activities respectively in the cash flow statements
- d. Requires entities to determine whether a contract conveys the right to control the use of an identified asset to assess whether that contract is, or contains, a lease

# Leases in which the Group is a lessee

The company will recognize new assets and liabilities for its operating leases. The nature of expenses related to those leases will now change because the company will recognize a depreciation charge for right-of-use assets and interest expense on lease liabilities. Previously, the company recognized operating lease expense on a straight-line basis over the term of the lease, and recognized assets and liabilities only to the extent that there was a timing difference between actual lease payments and the expense recognized.

#### 2.2. Basis for Consolidation

The consolidated financial statements include the financial statements of Apollo Tyres B.V. and its subsidiaries, being the entities controlled by Apollo Tyres B.V. Control is achieved where Apollo Tyres B.V. has the power over an investee, exposure or rights to variable returns from its involvement with the investee and the ability to use its power over the investee to affect the amount of the investor's return.

The financial data of subsidiaries acquired during the year under review are consolidated as of the moment that Apollo Tyres B.V. obtains control. The financial data of subsidiaries disposed of during the year under review are included in the consolidation until the moment that Apollo Tyres B.V. loses control. Apollo Tyres B.V. did not lose control of any subsidiary during the reporting period. There are no significant restrictions on the ability of company to access or use the assets and settle the liabilities of the company. There are no contractual arrangements that require the parent or its subsidiaries to provide financial support to a consolidated entity. If necessary, the figures for the subsidiaries' financial statements are adjusted to bring the statements in line with the accounting standards applied by Apollo Tyres B.V. The financial data of the consolidated subsidiaries are fully included in the consolidated financial statements after elimination of all intercompany balances and transactions. Unrealized profits and losses on intercompany transactions are eliminated from the consolidated financial statements. Proportion of ownership interest and voting power held by the group, directly or indirectly are:

	As at 31 March 2019	As at 31 March 2018
Apollo Vredestein B.V.	100%	100%
Apollo Tyres Hungary Kft	100%	100%
Vredestein Consulting B.V., Enschede - The Netherlands	100%	100%
Finlo B.V., Enschede - The Netherlands	100%	100%
Vredestein marketing B.V., Enschede - The Netherlands	100%	100%
Apollo Vredestein Belux SA, Brussels – Belgium	100%	100%
Apollo Vredestein GmbH, Vallendar - Germany	100%	100%
Vredestein Marketing Agentur, Schönefeld – Germany <sup>2</sup>		100%
Apollo Vredestein Limited, Kettering – United Kingdom	100%	100%
Apollo Vredestein France SAS, Paris – France	100%	100%
Apollo Vredestein Italia Srl, Rimini – Italy <sup>1</sup>		100%
Apollo Vredestein Gesellschaft GmbH, Vienna – Austria	100%	100%

100%	100%
100%	100%
100%	100%
100%	100%
100%	100%
100%	100%
	100% 100% 100% 100%

Apollo Tyres B.V. is part of the Apollo Tyres Ltd group, based in Gurgaon, India. All transactions with related parties within the Apollo group are based on regular business activities, following at arm's length principle.

#### Notes:

- **1.** Apollo Vredestein Italia Srl, Rimini Italy was voluntarily in liquidation with effect from April 1st, 2017, with the liquidation process finalised on 12.12.2018.
- 2. Vredestein Marketing Agentur, Schönefeld Germany has finalized its merger with Apollo Vredestein Gmbh on 31.01.2019.

# 2.3 Foreign currency translation

The balance sheet and income statement are stated in euros, which is the functional currency of Apollo Tyres B.V. and the presentation currency for the consolidated financial statements. Receivables, debts and liabilities in foreign currencies are converted at the exchange rate on the balance sheet date. Assets and liabilities of foreign subsidiaries are translated using the exchange rates at the date of the balance sheet. The income statements of foreign subsidiaries are converted at the average exchange rates applying for the periods involved. These exchange rates approximate the exchange rates at the dates of the transactions. Exchange rate differences arising from interests in foreign subsidiaries have been recorded under the other comprehensive income as a separate item.

# 2.4 Estimates

Apollo Tyres B.V. makes certain estimates and assumptions when preparing the consolidated financial statements. Use of available information and the application of judgement is inherent in the formation of estimates. These estimates and assumptions have an impact on the assets and liabilities, disclosure of contingent liabilities at the date of the financial statements, and income and expense items for the period under review. Important estimates and assumptions relate largely to provisions, pensions, intangible fixed assets, deferred tax assets and liabilities. Actual results may differ from these estimates and assumptions. All assumptions, expectations and forecasts that are used as a basis for estimates in the consolidated financial statements represent as accurately an outlook as possible for Apollo Tyres B.V. These estimates only represent Apollo Tyres B.V.'s interpretation as of the dates on which they were prepared.

# 2.5 Net sales / Revenue recognition

The company has initially applied IFRS 15 from 1 April 2018. The effect of initially applying IFRS 15 is described in Note 2.1.

Net sales represent the income from the supply of goods, after deduction of discounts, credit notes and the like, taxes levied on revenue, and elimination of intra-group sales.

Revenue arises mainly from the sale of tyres to business customers. To determine whether to recognize revenue, the company follows a 5-step process according to IFRS 15:

- 1. Identifying the contract with a customer
- 2. Identifying the performance obligations
- 3. Determining the transaction price

#### **Apollo Tyres B.V.**

- 4. Allocating the transaction price to the performance obligations
- 5. Recognising revenue when/as performance obligation(s) are satisfied.

Revenue is recognised either at a point in time or over time, when (or as) the company satisfies performance obligations by transferring the promised goods or services to its customers. When the company acts as a principal revenue is recognised in the gross amount of consideration to which it expects to be entitled in exchange for the specified good or service transferred. When the company acts an agent with a performance obligation to arrange for the provision of the specified good or service by another party, then revenue is recognised in the amount of any fee or commission to which it expects to be entitled in exchange for arranging for the specified goods or services to be provided by the other party.

The company recognises contract liabilities for consideration received in respect of unsatisfied performance obligations and reports these amounts as other liabilities in the statement of financial position. Similarly, if the company satisfies a performance obligation before it receives the consideration, the company recognises either a contract asset or a receivable in its statement of financial position, depending on whether something other than the passage of time is required before the consideration is due.

#### Sale of goods

Revenue from product sales is generally recognised when the product is delivered to the client and when there are no unfulfilled obligations that affect the client's final acceptance of the arrangement. Delivery does not occur until products have been shipped, risk of loss has transferred to the client and client acceptance has been obtained, client acceptance provisions have lapsed, or the company has objective evidence that the criteria specified in the client acceptance provisions are either perfunctory or have been satisfied.

#### 2.6 Taxation

Income tax includes current and deferred tax. Tax expense recognized in profit or loss comprises the sum of deferred and current tax not recognized in other comprehensive income or directly in equity. Current tax is the expected income tax payable or receivable in respect of taxable profit or loss for the year, taking into account tax concessions and non- deductible costs.

Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and their tax bases. The most significant temporary differences arise from the depreciation differences of property, plant and equipment, measuring the net assets at Cost. A deferred tax asset is recognised for the carry forward of unused tax losses to the extent that it is probable that future taxable profit will be available against which the unused tax losses can be utilised.

#### 2.7 Leases

A lease is classified as a finance lease if it transfers substantially all the risks and rewards incidental to ownership. A lease is classified as an operating lease if it does not transfer substantially all the risks and rewards incidental to ownership.

Operating lease payments are recognised as an expense on a straight-line basis over the lease term. The difference between the amounts recognised as an expense and the contractual payments are recognised as an operating lease liability. This liability is not discounted.

Any contingent rents are expensed in the period they are incurred.

#### 2.8 Property, plant and equipment

Property, plant and equipment include all expenditure of a capital nature and are stated

at cost less accumulated depreciation and any impairment losses. Depreciation is calculated according to the straight-line method, with the rate depending on the expected useful life of the asset concerned. No allowance is made for residual values.. The residual value, useful life and depreciation method of each asset are reviewed at the end of each reporting period. If the expectations differ from previous estimates, the change is accounted for as a change in accounting estimate.

Assets held for sale are valued at the lower of book value and market value, less sales costs. The term of depreciation is generally:

Accommodations: 25 years

Buildings: 30 years

Moulds and formers: 4 years
Furniture and fixture: 4-10 years
Plant and machinery: 10-25 years

The gain or loss arising from the derecognition of an item of property, plant and equipment is included in profit or loss when the item is derecognised. The gain or loss arising from the derecognition of an item of property, plant and equipment is determined as the difference between the net disposal proceeds, if any, and the carrying amount of the item.

#### 2.9 Intangible assets

Expenditure on research activities is recognized as an expense in the period in which it is incurred. An internally generated intangible asset arising from development (or from the development phase of an internal project) is recognized if all of the following have been demonstrated:

- The technical feasibility of completing the intangible asset so that it will be available for use or sale:
- The intention to complete the intangible asset and use or sell it;
- The ability to use or sell the intangible asset;
- How the intangible asset will generate probable future economic benefits;
- The availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset; and
- The ability to measure reliably the expenditure attributable to the intangible asset during its development.

The amount initially recognized for internally generated intangible assets is the sum of the expenditure incurred from the date when the intangible asset first meets the recognition criteria listed above. Where no internally generated intangible asset can be recognized, development expenditure is recognized in profit or loss in the period in which it is incurred. Subsequent to initial recognition, internally generated intangible assets are reported at cost less accumulated amortisation and accumulated impairment losses, on the same basis as intangible assets that are acquired separately. Capitalised costs are written-down over estimated useful lives, which is 6 years. The depreciation takes place on the straight-line basis.

Software is valued at historical cost less accumulated depreciation. It mainly consists of customised software, which is depreciated according to the straight-line method, with the rate depending on the expected useful life of the asset concerned (5 years).

Brand name rights have no foreseeable limit to the period over which they are expected to generate net cash inflows for the entity.

For intangible assets with indefinite lives, no indications for impairment are applicable, but instead every year an impairment test calculation is made.

The residual value, useful life and amortization /depreciation method of each asset are reviewed at the end of each reporting period. If the expectations differ from previous estimates, the change is accounted for as a change in accounting estimate.

# 2.10 Impairment or disposal of tangible and intangible fixed assets

On each balance sheet date, Apollo Tyres B.V. tests whether there are indications that an individual non-current asset may be subject to impairment. If there are such indications, the recoverable amount of the asset involved is estimated in order to determine the extent to which impairment may apply.

If it is not possible to determine the recoverable amount of the individual asset, then Apollo Tyres B.V. determines the recoverable amount of the cash-generating unit to which the asset belongs. Impairment applies if the carrying value of an asset exceeds its recoverable amount. The recoverable amount is equal to the fair value less cost to sell or value in use (business value), whichever is the greater, the business value being the present value of the expected future cash flows from the use of the asset and its ultimate disposal. Impairment is charged to the income statement in the period in which it occurs, unless it relates to a revalued asset at acquisition date due to an acquisition of an entity or a group of entities. Impairment testing for brand names results in more than significant head room. In that case, the impairment is accounted for as a reduction of revaluation.

#### 2.11 Inventories

Raw materials and consumables are valued at the lower of purchase price and net realizable value. The purchase price is calculated according to the "first in first out" method. Finished products and goods in progress are valued at the lower of cost and net selling price. General costs not relating to production, sales and financing costs are not taken into account.

Standard cost is applied to finished goods and includes all expenses directly attributable to the manufacturing process as well as suitable portions of related production overheads, based on normal operating capacity.

Finished goods inventory is valued at the lower of Cost and Net realisable value. Net realisable value is the higher of net selling price and the value in use.

#### 2.12 Financial instruments

# I. Recognition and initial measurement

Trade receivables and debt securities issued are initially recognized when they are originated. All other financial assets and financial liabilities are initially recognized when the company becomes a party to the contractual provisions of the instrument.

A financial asset (unless it is a trade receivable without a significant financing component) or financial liability is initially measured at fair value plus, for an item not at FVTPL, transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

# II. Classification and subsequent measurement

Financial assets - Policy applicable from 1 April 2018

On initial recognition, a financial asset is classified as measured at: amortized cost; FVOCI – debt investment; FVOCI – equity investment; or FVTPL.

Financial assets are not reclassified subsequent to their initial recognition unless the company changes its business model for managing financial assets, in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

A financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- Its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

A debt investment is measured at FVOCI if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- Its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

On initial recognition of an equity investment that is not held for trading, the company may irrevocably elect to present subsequent changes in the investment's fair value in OCI. This election is made on an investment-by-investment basis.

All financial assets not classified as measured at amortized cost or FVOCI as described above are measured at FVTPL. This includes all derivative financial assets (see note 13). On initial recognition, the company may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortized cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

Financial assets - Business model assessment: Policy applicable from 1 April 2018

The Company makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed, and information is provided to management. The information considered includes:

- The stated policies and objectives for the portfolio and the operation of those
  policies in practice. These include whether management's strategy focuses on
  earning contractual interest income, maintaining a particular interest rate profile,
  matching the duration of the financial assets to the duration of any related
  liabilities or expected cash outflows or realizing cash flows through the sale of the
  assets;
- how the performance of the portfolio is evaluated and reported to the Company's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- The frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.

Transfers of financial assets to third parties in transactions that do not qualify for derecognition are not considered sales for this purpose, consistent with the Group's

Financial assets that are held for trading or are managed and whose performance is evaluated on a fair value basis are measured at FVTPL.

Financial assets – Subsequent measurement and gains and losses: Policy applicable from 1 April 2018

Financial assets at FVTPL	These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognised in profit or loss.
Financial assets at amortised cost	These assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss.

Financial liabilities - Classification, subsequent measurement and gains and losses

Financial liabilities are classified as measured at amortised cost or FVTPL. A financial liability is classified as at FVTPL if it is classified as held-for-trading, it is a derivative or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognised in profit or loss. Other financial liabilities are subsequently measured at amortised cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognised in profit or loss. Any gain or loss on derecognition is also recognised in profit or loss.

# III. Derecognition

# Financial assets

The company derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Company neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

#### Financial liabilities

The company derecognises a financial liability when its contractual obligations are discharged, cancelled, or expire. The company also derecognises a financial liability when its terms are modified, and the cash flows of the modified liability are substantially different, in which case a new financial liability based on the modified terms is recognized at fair value.

On derecognition of a financial liability, the difference between the carrying amount extinguished and the consideration paid (including any non-cash assets transferred or liabilities assumed) is recognized in profit or loss.

# IV. Offsetting

Financial assets and financial liabilities are offset, and the net amount presented in the statement of financial position when, and only when, the Company currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net

basis or to realize the asset and settle the liability simultaneously.

# V. Derivative financial instruments and hedge accounting

The company holds derivative financial instruments to hedge its foreign currency risk exposures. Derivatives are initially measured at fair value. Fair value of the derivatives is equal to inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly (level 2). Subsequent to initial recognition, derivatives are measured at fair value, and changes therein are recognized in profit or loss. The company does not apply hedging accounting.

Financial and non-financial contracts may contain terms and conditions that meet the definition of derivative financial instruments. Such an agreement is separated from the host contract if its economic characteristics and risks are not closely related to the economic characteristics and risks of the host contract, a separate instrument with the same terms and conditions as the embedded derivative would meet the definition of a derivative, and the combined instrument is not measured at fair value with changes in fair value recognized in the profit and loss account.

## VI. Impairment

Non-derivative financial assets: Policy applicable from 1 April 2018

Financial instruments and contract assets

The company recognises loss allowances for Expected Credit Losses (ECLs) on:

- financial assets measured at amortized cost; and
- contract assets.

The company measures loss allowances at an amount equal to lifetime ECLs, except for the following, which are measured at 12-month ECLs:

- debt securities that are determined to have low credit risk at the reporting date;
   and
- other debt securities and bank balances for which credit risk (i.e. the risk of default occurring over the expected life of the financial instrument) has not increased significantly since initial recognition.

Loss allowances for trade receivables and contract assets are always measured at an amount equal to lifetime ECLs.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the company considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the company's historical experience and informed credit assessment and including forward-looking information.

The company assumes that the credit risk on a financial asset has increased significantly if it is more than 30 days past due.

The company considers a financial asset to be in default when?

- the borrower is unlikely to pay its credit obligations to the company in full, without recourse by the company to actions such as realising security (if any is held); or
- the financial asset is more than 90 days past due.

Lifetime ECLs are the ECLs that result from all possible default events over the expected life of a financial instrument.

12-month ECLs are the portion of ECLs that result from default events that are possible within the 12 months after the reporting date (or a shorter period if the expected life of the instrument is less than 12 months).

The maximum period considered when estimating ECLs is the maximum contractual period over which the company is exposed to credit risk.

#### Measurement of ECLs

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Company expects to receive).

# Credit-impaired financial assets

At each reporting date, the company assesses whether financial assets carried at amortized cost and debt securities at FVOCI are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or being more than 90 days past due;
- the restructuring of a loan or advance by the company on terms that the company would not consider otherwise;
- it is probable that the borrower will enter bankruptcy or other financial reorganisation; or
- The disappearance of an active market for a security because of financial difficulties.

Presentation of allowance for ECL in the statement of financial position

Loss allowances for financial assets measured at amortized cost are deducted from the gross carrying amount of the assets.

For debt securities at FVOCI, the loss allowance is charged to profit or loss and is recognized in OCI.

#### Write-off

The gross carrying amount of a financial asset is written off when the company has no reasonable expectations of recovering a financial asset in its entirety or a portion thereof. The company makes an assessment with respect to the timing and amount of write-off based on whether there is a reasonable expectation of recovery. The company expects no significant recovery from the amount written off. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the company's procedures for recovery of amounts due.

# 2.13 Pension liabilities

# Defined contribution plan Apollo Vredestein B.V

At reporting date, employees of Apollo Vredestein B.V. participated in defined

#### Apollo Tyres B.V.

contribution pension plan. Under this pension plan, fixed contributions are paid to the Insurance Company. Apollo Vredestein B.V. has no legal or constructive obligation to pay further contributions and the insurance service provider is responsible to hold sufficient assets to pay all employee benefits relating to employee service. Contributions that will not be settled within 12 months are discounted and recognized as liability.

# Defined benefit plan Apollo Vredestein GmbH

At reporting date, employees of Apollo Vredestein GmbH participated in defined benefit pension plan. This plan augments the pension provided by the state and provides additional support for the employees in the case of early disability or for surviving relatives in case of the death of an employee. Employees are entitled to this pension plan after 5 years of employment. The benefits of the defined benefit pension plan in Germany are based primarily on years of service and employees' compensation. The mortality level was assessed in accordance with the German Mortality table 2005 G Heubeck. Independent actuary carries out valuation of the obligation under the pension plan on an annual basis. Past service costs are recognised immediately in the P&L. Actuarial gains or losses are recognised in the other comprehensive income. The present value of the DBO was measured using the projected unit credit method. The amount recognised in the statement of financial position represents the present value of the defined benefit obligation as adjusted for unrecognised actuarial gains and losses and unrecognised past service costs, and reduces by the fair value of plan assets

#### 2.14 Provisions

Provisions are set aside to cover present legal or constructive obligations, arising from events on or before the balance sheet date, where it is probable that the company will have to meet these obligations and to the extent that the obligations can be estimated reliably. The level of the provisions reflects the best estimate of Apollo Tyres B.V. on the balance sheet date, regarding expected expenditures. The liabilities are discounted to their present value if it falls due after 12 months. Provisions are recognized when a legal or constructive obligation has been incurred which will probably lead to an outflow of resources that can be reliably estimated. Provisions are recognized when it is probable that an outflow of economic resources will be required and amounts can be estimated reliably. Timing or amount of the outflow may still be uncertain.

#### 2.15 Fair value measurement

Management uses valuation techniques to determine the fair value of financial instruments (where active market quotes are not available) and non-financial assets. This involves developing estimates and assumptions consistent with how market participants would price the instrument. Management bases its assumptions on observable data as far as possible but this is not always available. In that case, management uses the best information available. Estimated fair values may vary from the actual prices that would be achieved in an arm's length transaction at the reporting date

# 2.16 Equity, reserves and dividend payments

Share capital represents the nominal (par) value of shares that have been issued.

Share premium includes any premiums received on issue of share capital. Any transaction costs associated with the issuing of shares are deducted from share premium, net of any related income tax benefits. Other components of equity include the following:

• Actuarial gains or losses on pension plans – comprises the actuarial losses from changes in demographic and financial assumptions and the return on plan assets.

- Translation reserve comprises foreign currency translation differences arising from the translation of financial statements of the Group's foreign entities into FURO.
- Retained earnings include all current and prior period retained profits and share-based employee remuneration.

All transactions with owners of the parent are recorded separately within equity.

Dividend distributions payable to equity shareholders are included in other liabilities when the dividends have been approved in a general meeting prior to the reporting date.

### 2.17 Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset are capitalised during the period of time that is necessary to complete and prepare the asset for its intended use or sale. Other borrowing costs are expensed in the period in which they are incurred and reported in finance costs

#### 2.18 Cash Flow Statement

The cash flow statement is prepared using the indirect method. The cash balance in the cash flow statement consists solely of immediately available cash. Cash flows in foreign currencies are translated using the exchange rate on the transaction date. Cash dividends are included in the cash flow from financing activities. The costs of acquisitions and other investments, as long as paid in cash, are included in cash from investing activities. Currency translation effects on foreign operations are presented in the cash flow statement in order to achieve reconciliation between the cash and cash equivalents at the beginning and the end of the period.

# 2.19 Information by segment

IFRS 8 requires Apollo Tyres B.V. to identify operational segments separately based on internal reports that are regularly reviewed by the management in order to allocate resources to the segments and to assess their performance. Apollo Tyres B.V. identifies only one operational cash generating unit: Europe. Sales and activities outside Europe are marginal.

#### 2.16 Subsequent events

The company has no subsequent events.

# 3. Property, plant and equipment

(Euro x 1,000)	Land & accommo dations	Building	Moulds & formers	Assets under con- traction	Furniture & Fixture	Plant & Machinery	Total
GROSS BLOCK							
Balance as at 31 March 2017	23.933	52.155	89.739	323.946	9.045	461.861	961.810
Additions	1.627	89.391	12.444	-106.777	486	168.253	165.424
Disposals		-135			-12	-5.101	-5.248
Balance as at 31 March 2018	25.560	141.411	102.184	217.169	9.518	625.013	1.120.855
Additions	33	28.328	9.967	-95.141	187	101.189	44.564
Disposals			-12.552		-99	-2.985	-15.635
Transfer		553				-553	· ·
Foreign currency translation	-168	-2.311	-196	-5.384	2	-5.323	-13.379
Balance as at 31 March 2019	25.425	167.982	99.404	116.644	9.609	717.341	1.136.404
Accumulated depreciation							
Balance as at 31 March 2017	2.025	30.270	83.165		5.742	313.702	434.904
Depreciation for financial year	144	1.853	3.962		748	14.087	20.794
Disposals		-135			-12	-4.887	-5.034
Foreign currency translation		47				-202	-155
Balance as at 31 March 2018	2.169	32.034	87.128		6.480	322.700	450.511
Balance as at 31 March 2018	23.391	109.378	15.056	217.169	3.038	302.313	670.344
Depreciation for financial year	160	2.894	6.999		634	21.134	31.821
Disposals			-12,520		-94	-2.985	-15.598
Foreign currency translation		231	-176		6	-463	-401
Balance as at 31 March 2019	2.329	35.158	81.431		7.027	340.387	466.333
Balance as at 31 March 2019	23.096	132.823	17.973	116.644	2.582	376.954	670.072

Property, plant and equipment are primarily valued at cost.

The tangible fixed assets have an assessed value of EUR 980 million for insurance purposes as at 31 March 2019. For the company's Hungarian subsidiary, all the assets under construction have also been insured under the Construction & All Risk Insurance cover.

# 4. Intangible Assets

(Euro x 1,000)	Develop-	Brand	Software	Total
	ment	names		
As at 31 March 2017				
Cost	57.023	12.900	24.799	94.722
Depreciation	-30.737	<u>~</u>	-16.506	-47.243
Book value	26.286	12.900	8.293	47.479
Changes in book value				
Investments	13.078	-	3.055	16.134
Depreciation for financial year	-2.950	2	-1.923	-4.873
Balance	10.128		1.132	11.257
As at 31 March 2018				
Cost	70.101	12.900	27.850	110.852
Depreciation	-33.687	<u>u</u> -	-18.428	-52.115
Book value	36.414	12.900	9.425	58.737
Changes in book value				
Investments	11.460	- 20	397	11.857
Divestments				
- Acquisition value			-26	-26
- Depreciation			26	26
Depreciation for financial year	-5.401	<b>346</b> (1)	-2.634	-8.035
Balance	6.059	-	-2.237	3.822
As at 31 March 2019				
Cost	81.561	12.900	28.224	122.685
Depreciation	-39.088	; <del>=</del> 1	-21.036	-60.124
Book value	42.474	12.900	7.188	62.561

An impairment test on the Brand names was carried out as at Mar 31, 2019, details of the test are outlined in table below. Based on the present value calculation, no impairment is deemed necessary

Test method	"Relief from Royalty method" – American Appraisal
Discount Rate	9.1%
Growth Rate	0% - 2.0%
Book Value ( Eur'000)	12.900
Number of years for which cash flows where considered to calculate DCF	5 year
Test Result	No Impairment Loss

The estimate of recoverable amount for brand is particularly sensitive to the Growth rate if the growth rate used is nil then an impairment of EUR 0.7 million would have to be recognised. Management is not currently aware of any other reasonably possible changes to key assumptions that would cause a unit's carrying amount to exceed its recoverable amount.

# 5. Deferred tax

As at 31 March 2019	As at 31 March 2018	
7.956	5.203	
-4.389	2.753	
3.567	7.956	
As at	As at	
	31 March 2019 7.956 -4.389 3.567	

(Euro x 1,000)	As at	As at	
	31 March 2019	31 March 2018	
Deferred tax liability movement			
At beginning of the year as previously reported	36.839	36.525	
Current year charge	-4.553	314	
At end of the year	32.286	36.839	

Deferred tax	Period Ended 31-MAR-2019	Period Ended 31-MAR-2018	
		,	
Deferred tax assets:			
Tax losses carried forward	1.448	5.900	
Pension benefit plans and jubilee provision	1.436	2.056	
Profit elimination of unsold stock at subsidiaries	324	all the laborators	
Others	359		
Total deferred tax asset	3.567	7.956	
Deferred tax liability			
Property, plant and equipment	28.109	24.658	
Pre-operatives	3.469	4.574	
Brand names	707	5.095	
Valuation subsidiaries	-	1.173	
Other items	1	1.340	
Total deferred tax liability	32.286	36.839	
Net deferred tax liability	28.719	28.883	

Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and their tax bases. The most significant temporary differences arise from the depreciation differences of property, plant and equipment, pension liability and taxable losses carried forward. Brand names have no fiscal value.

#### 6. Other non-current assets

(Euro x 1,000)	As at 31 March 2019	As at 31 March 2018
Rent deposits	344	1.687

#### 7. Inventories

As at	As at	
31 March 2019	31 March 2018	
15.941	11.025	
11.687	6.642	
77.924	56.732	
15.842	17.194	
5.141	4.860	
10.026	8.780	
136.561	105.231	
	31 March 2019 15.941 11.687 77.924 15.842 5.141 10.026	

Part of inventories have been ceded as security for liabilities of the company. The cost of inventories recognized as an expense during the year in respect of continuous operations was EUR 193 million. Inventories include an allowance for slow moving/obsolete stock of EUR 1.1 million (2018:0,8 million).

# 8. Trade receivables

(Euro x 1,000)	As at 31 March 2019	As at 31 March 2018
Trade receivables	94.025	125.585
Allowance for doubtful debts	-4.663	-4.808
Total	89.362	120.777

All trade receivables shorter than a year are valued at nominal value, which is a reasonable approximation of fair value of the receivables. The credit period generally ranges from 14 days to 90 days and customer loses the incentive if not paid in time. Apollo Tyres B.V. has no significant concentrations on credit risks. It has a policy which prevent sales to customers with a below standard credit history. Apollo Tyres B.V. has also a good credit management team, which is responsible for overdue receivables. Credit limit is granted after assessing the credit worthiness of customer. Credit report from independent credit rating agency like D&B or equivalent is used. Trade receivables disclosed above include amounts that are past due at the end of the reporting period for which no allowance for doubtful debts has been recognized because there has not been a significant change in credit quality and the amounts are still considered recoverable.

Receivable balances that are held to collect are subsequently measured at amortized cost and are subject to impairment as explained in the impairment section of this note. The company derecognizes receivables on entering into factoring transactions if the company has transferred substantially all risks and rewards or if the company does not retain control over those receivables.

The Net Receivable position as at 31 Mar 2019 includes an amount of Eur 32.3 million received under the Non recourse Purchase of Eligible Receivables agreement

# Ageing of past due but not impaired receivables

(Euro x 1,000)	As at	As at
*	31 March 2019	31 March 2018
0 - 60 days	11.023	9.431
61 - 180 days	1.674	1.184
more than 180 days	169	194
Total	12.866	10.809

The total not past due for FY 2018-2019 amounts to Eur 76.5 million euro. This amount includes an amount of Eur 16.2 million due from Apollo Group companies.

# Movement in the allowance for doubtful debts

As at 31 March 2019	As at 31 March 2018	
-4.808	-3.406	
-257	-1.725	
401	323	
-4.663	-4.808	
	31 March 2019 -4.808 -257 401	

# 9. Cash and bank balances

(Euro x 1,000)	As at 31 March 2019	As at 31 March 2018
Cash at bank	31.907	29.349

Cash is at free disposal of the company. Negative balances are included as debt (see note 17).

#### 10. Other current assets

(Euro x 1,000)	As at	As at
	31 March 2019	31 March 2018
Prepayments	2.937	4.013
VAT recoverable	4.269	8.322
Other receivables	572	567
Total	7.777	12.901

# 11. Corporate tax (receivable/payable)

(Euro x 1,000)	As at	As at	
	31 March 2019	31 March 2018	
Corporate Advance Tax Paid	7.251	4.056	
Provision for tax	-495	-1.265	
	27		
Net corporate tax position	6.755	2.792	

The corporate income tax position is netted by country and jurisdiction.

#### 12. Total group equity

Reference is made to the note on shareholders' equity in the company financial statements for a detailed note on the share of the legal entity in the group equity.

#### 13. Derivative financial assets and liabilities

(= 4.000)	As at	As at
(Euro x 1,000)	31 March 2019	31 March 2018
Current assets relating to derivative financial instruments	4.586	7.829
Current liabilities relating to derivative financial instruments	4.625	7.780
Total net position	-39	49

All derivatives relate to forward foreign currency contracts The carrying amounts of the various derivatives at 31 March 2019 were equal to their fair values.

Forward exchange contracts hedge the risk of volatility of future trade activities in foreign currencies. The amount disclosed relates mainly to positions in USD-EUR , USD-GBP, EUR-GBP, EUR-CHF, EUR-PLN and EUR-SEK.

See note 29 for more information on risk management and financial instruments. We do not apply hedge accounting for derivative financial instruments.

#### 14. Pension Liabilities

The pension liability as recorded in the balance sheet relates to the defined benefit plan of Apollo Vredestein GmbH in Germany and defined contribution plan of Apollo Vredestein B.V. in the Netherlands. For the defined benefit plan an actuary of a certified actuarial firm performed plan of Apollo Vredestein GmbH an actuarial calculation.

At reporting date, employees of Apollo Vredestein B.V. participated in defined contribution pension plan. Under this pension plan, fixed contributions are paid to the Insurance Company. Apollo Vredestein B.V. has no legal or constructive obligation to pay further contributions and the insurance service provider is responsible to hold sufficient assets to pay all employee benefits relating to employee service. Contributions that will not be settled within 12 months are discounted and recognized as liability.

The pension liability Apollo Vredestein GmbH is valued using the German Law on Modernisation of Accounting Regulations (BilMoG). The entity has no specific (governance) responsibilities with regards to the plan. As the plan is state operated, no entity specific / plan specific risk are applicable other than described above. The valuation method applied is based on the project unit credit method. The 2005 G

Standard Tables of Prof. Dr. Heubeck are used as biometric basis. The service period is limited to 40 years resulting in a maximum yearly entitlement (for the first 5 years of credited service) of 0.60% of Average Pay up to the final average social security contribution ceiling (SSCC) and 15% of Average pay exceeding the final average SSCC. For each year of credited service exceeding 5 years there is an entitlement of 0.40% of Average Pay up to the final average SSCC and 1% of Average pay exceeding the final average SSCC. For each year of credited service there is an entitlement of 0.40% of Average Pay up to the final average SSCC and 1.20% of Average pay exceeding the final average SSCC.

(Euro x 1,000)	As at	As at	
	31 March 2019	31 March 2018	
Pension liabilities			
Defined benefit plan	8.652	8.286	
Defined contribution plan	804	1.493	
At end of the year	9.456	9.779	

#### Extracts of defined benefit plan are as follows:

Assumptions Apollo Vredestein GmbH	Period ended	Period ended
	31 March 2019	31 March 2018
Inflation	1.75%	1.75%
Indexation non-active members	1.75%	1.75%
Mortality table	Heubeck 2005G	Heubeck 2005G
Individual salary increase (dependent on age)	3%	3%
Discount rate	1.80%	1.90%

Defined benefit pension plan	As at	As at
(Euro x 1,000)	31 March 2019	31 March 2018
Defined benefit obligation		
Balance at beginning of the year	-8.286	-8.447
Service costs	-222	-293
Interest expense	-155	-150
Benefits paid	265	269
Remeasurements due to experience	-6	182
Remeasurements due to demographic assumptions	-96	
Remeasurements due to change in financial assumptions	-152	151
Balance at end of year	-8.652	-8.286

### Net balance pensions liability

Defined benefit obligation		
Plan assets		
Unfunded status	-8.652	-8.286
Net balance pensions liability	-8.652	-8.286

# Movement of net liability

Balance at beginning of the year	-8.286	-8.447
Service cost		ĉ.
Past service cost		
Current service cost	-222	-293
Interest expense	-155	-150
Defined benefit cost recognized in profit and loss	-377	-443
Defined benefit cost recognized in OCI	-181	360
Benefits paid / contributions paid	265	269
Other adjustments	-73	-25
Balance at end of the year	-8.652	-8.286

The defined benefit cost recorded in profit and loss is recognized in the income statement.

The key assumptions regarding the calculation of the defined benefit obligation are included below. These summarize the effects on the defined benefit obligation if there would be a change in the assumption mentioned.

Sensitivity analysis	Change in assumption	Change in o benefit obli	
	The state of the s		
Discount rate	Increase by 1.00%	-15.65%	
Salary increase	Increase by 0.50%	+1.55%	
Inflation	Increase by 0.25%	+3.15%	
Maturity profile			
(Euro x 1,000)			
Expected payments during fise	cal year ending 31/03/2020		281
Expected payments during fise	cal year ending 31/03/2021		282
Expected payments during fise	cal year ending 31/03/2022		284
Expected payments during fise	cal year ending 31/03/2023		284
Expected payments during fise	cal year ending 31/03/2024		289
Expected payments during fisc	cal year ending 31/03/2025 through	31/3/2029	1.622
Analyses of Defined Benefit (Euro x 1,000)	Obligation by Participant Catego	ry	
Active participants			2.935
Deferred participants			1.280
Pensioners			4.436
Expected Contributions fo	or the period ending 31/03/20	019	
Employer			0
Plan participants			0

Weighted average Duration of Defined Benefit Obligations: 17.41 years

Asset information	Allocation percentage 31/03/2019 Quoted	Allocation percentage 31/03/2019 Unquoted	Allocation percentagee 31/03/2019 Total
Equityand debt securities			
Cahs and cash equivalents			
Derivatives			
Other		100%	100%
Total	*##	100%	100%

# 15. Other non-current liabilities

(Euro x 1,000)	As at 31 March 2019	As at 31 March 2018
Deferred Subsidy Income	45.706	37.703
Jubilee benefits	2.189	2.124
Total Provisions	47.895	39.828

#### **Jubilee Benefits**

There is a jubilee scheme in place for all employees of Apollo Tyres B.V. on Dutch payroll. For 12.5, 25 and 40 years of service, benefits are paid to the personnel.

For the provision as at Mar 31, 2019, following was considered: Salary Increase: 2.5%, Discount Rate: 1.5%, Retirement Age: 65 years & Retention rate: 6.4%

Risks in the case of claims and legal action are monitored closely and where necessary provisions are made.

#### Movement in the Jubilee provision

(Eur x 1,000)	As at 31 March 2019	As at 31 March 2018
Opening balance	2.124	2.126
Increase /(Release) during the current year	65	-2
Closing balance	2.189	2.124

#### **Deferred Subsidy Income**

The group is in process of establishing a new green field radial tyre manufacturing facility in Gyöngyöshalász, Hungary thru its subsidiary Apollo Tyres Hungary Kft (AT Kft). For this purpose AT Kft has entered into an agreement for grant with the Ministry of National Development, Government of Hungary on 30th June, 2014.

The Project start date for this investment is 23rd Jun 2014 and the Investment completion date is 31st December, 2019. Passenger car tyre facility production was started during FY 2017-18 and Commercial tyres facility production was starred during the year. This grant is subject to fulfilment of certain obligations by AT Kft.

As AT Kft has fulfilled its periodical obligations as per the incentive agreement, an amount of HUF 3.394.477 Thousand has been received during the year, being the eligible amount of grant during the year. This amount has been accounted as deferred revenue (included in Other Non-current liabilities). Out of the total grant, HUF 516.519 Thousand for which the capitalisation of Property, Plant and Equipment (PPE) is completed has been

recognized as income in Statement of Profit and Loss. The portion of grant for which the capitalisation of PPE is under construction phase has been retained in deferred revenue under "Other Non-current liabilities"."

# Movement in Deferred subsidy income

(Eur x 1,000)	As at	As at
	31 March 2019	31 March 2018
Opening balance	37.703	22.463
Effect of translation difference opening balance	-975	-412
Receipt during the year	10.589	16.208
Amortization during the year	-1.611	-556
Closing balance	45.706	37.703

## 16. Trade and other payables

(Euro x 1,000)	As at 31 March 2019	As at 31 March 2018
Trade payables	57.293	46.315
Payable to related parties	40.439	28.304
Payables related to Capital Goods	18.637	46.989
Sales deductions	9.958	8.237
Interest accrued but not due	653	822
Tax & social premiums	6.170	8.934
Other Employees Payable	2.839	2.360
13th month	1.291	1.298
Leave pay	2.661	2.368
Holiday allowance	3.045	3.008
Statutory payable	8.768	11.766
Other payables and accruals	17.541	19.535
Total trade and other payables	169.296	179.936

The credit period on purchases generally ranges from 15 days to 60 days. Apollo Tyres B.V. has financial risk management policies put in place to ensure that all payables are paid within the pre-agreed credit terms.

No interest is calculated with respect to the payables to related parties given the short term character and periodic settling of balances. No pledges and or securities are applicable.

#### 17. Borrowings

(Euro x 1,000)	As at	As at
	31 March 2019	31 March 2018
Long-term borrowings	180.208	228.125
Short-term part of Long term Borrowings	47.917	21.875
Overdraft facility		
Total	228.125	250.000

The Revolving Credit Facility (RCF) agreement of Apollo Vredestein B.V. with ABN AMRO and Cooperative Rabobank has been settled during the year. There has been a new Revolving Credit Facility (RCF) entered with Coöperatieve Rabobank. At 31 March 2019,

amount drawn under this facility was NIL. The interest rate is based on the 1 month EURIBOR figure plus a margin. Apollo Tyres B.V. minimizes liquidity risk with the help of an accurate liquidity forecast.

The company and its subsidiary, Apollo Tyres Hungary Kft. have signed a financing agreement for a long term loan (EUR 300 Million) with a consortium of banks (ABN AMRO BANK N.V., MAGYAR EXPORT-IMPORT BANK ZRT, RAIFFEISEN BANK ZRT, STANDARD CHARTERED BANK and UNICREDIT BANK HUNGARY ZRT) for investing in the new plant in Hungary. The credit facility is available for Apollo Tyres B.V. (50%) and Apollo Tyres Hungary Kft. (50%). The undrawn part of this loan facility (EUR 50 million) was cancelled in April 2018. The Company's other subsidiary, Apollo Vredestein B.V has provided guarantee for the loan which is secured by a pledge on the movable tangible assets (other than stock in trade, raw materials and trade receivables) and a mortgage of its Real Estate being the Land and Buildings located in the Netherlands.

#### **Gearing Ratio**

(Euro x 1,000)	As at	As at
THE STATE OF THE S	31 March 2019	31 March 2018
Net debt	196.218	220.651
Equity	521.809	493.441
Net debt to equity ratio	38%	45%

Net debt is defined as the sum of the borrowings and cash and bank balances (see note below). The borrowings include the long-term and short-term borrowings.

#### **Net Debt**

As at	As at
31 March 2019	31 March 2018
180.208	228.125
47.917	21.875
-31.907	-29.349
196.218	220.651
	180.208 47.917 -31.907

#### 18. Revenue

IFRS 15 requires Apollo Tyres B.V. to identify operational segments separately based on internal reports that are regularly reviewed by the management in order to allocate resources to the segments and to assess their performance. Apollo Tyres B.V. identifies only one operational cash generating unit: Europe. Sales and activities outside Europe are marginal.

#### 19. Other Income

(Euro x 1,000)	Period ended	Period ended
	31 March 2019	31 March 2018
Job Creation Subsidy	1.029	248
Training Subsidy	9	305
Investment Subsidy	1.611	556
Royalty Income	31	83
Others	714	279

# 20. Changes in inventories of finished goods and work in progress

Period ended 31 March 2019	Period ended 31 March 2018
6.642	3.573
22.053	13.585
56.732	43.737
85.427	60.895
11.687	6.642
20.983	22.053
77.924	56.732
110.594	85.427
-25.167	-24.532
	6.642 22.053 56.732 <b>85.427</b> 11.687 20.983 77.924 <b>110.594</b>

# 21. Raw materials and consumables used

(Euro x 1,000)	Period ended 31 March 2019	Period ended 31 March 2018
Raw materials consumed	137.075	132.214
Purchase of finished goods	80.865	78.249
Total	217.940	210.463

# 22. Employee expenses

(Euro x 1,000)	Period ended 31 March 2019	Period ended 31 March 2018
Wages, salaries and welfare	130.689	119.011
Pension & social contribution	26.247	24.738
Total employees cost	156.936	143.749

Pension & social contribution include company pension expenses (see note 14).

# 23. Depreciation and amortisation expenses

(Euro x 1,000)	Period ended 31 March 2019	Period ended 31 March 2018	
Amortisation of intangible assets	8.035	4.873	
Depreciation of property, plant and equipment	31.821	20.794	
Total costs	39.856	25.668	

### 24. Interest

(Euro x 1,000)	Period ended 31 March 2019	Period ended 31 March 2018
Interest expenses	4.089	2.579
Interest income	-19	-354
Total	4.071	2.225

#### 25. Income tax expense

(Euro x 1,000)	Period ended 31 March 2019	Period ended 31 March 2018	
Current taxation	-1.513	5.270	
Deferred taxation	-1.361	-779	
Total	-2.875	4.491	

Apollo Tyres B.V. forms part of the fiscal unity with Apollo Coöperatief U.A., head of the fiscal unity. Apollo Tyres B.V. is therefore jointly and severally liable for the liabilities of the fiscal unity. The corporate income tax is calculated as if the company was separately liable for tax. The taxation according the profit and loss account is calculated at applicable rates taking into account permanent and temporary differences. A reconciliation of income tax expense to the tax based on the Dutch statutory rate is as follows:

(Euro x 1,000)	Period ended 31 March 2019	Period ended 31 March 2018
Income before taxes	-640	13.930
Tax based on Dutch tax rate	-160	6.318
Other statutory rate of foreign countries	-104	507
Reduction in tax rate	-2.562	-
Non-deductible expenses	311	æ
Dutch R&D tax incentive(innovation box)	-61	-1.670
Capitalization of interest on borrowings	7 <b>.</b>	562
Pre-operative expenses	: <b>*</b>	1.631
Lower tax due to taxable losses carried forward in AT Hungary		-2.642
Assets valuation	-	416
Fiscal Unity allocation to ATBV		-630
Recognition of tax effect of previously unrecognised tax losses	-149	-
Changes in estimates related to prior years	-144	
Others	-6	-
Total -	-2.875	4.491

The tax effects related to components of other comprehensive income is:

(Euro x 1,000)	Period ended	Period ended
	31 March 2019	31 March 2018

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Below is the detail for the current year deferred taxation:

(Euro x 1,000)	Period ended 31 March 2019
Tax effect of items constituting deferred tax liabilities:	
Deviating valuation property, plant and equipment	-3.544
Deviating valuation intangible assets	-896
Pre-operative expenses	-987
Capitalised Interest cost	-58
Others	-13
Tax effect of items constituting deferred tax assets:	
Carried forward tax loss	4.179
Profit elimination of unsold stock at subsidiaries	-67
Deviation valuation employee benefits	25
	-1.361

# 26. Financial assets by category

As at March 2019	Amortised costs	FVTPL	FVTOCI	Total
(Euro x1,000)				
Cash and cash equivalents	31.907	1		31.907
Trade receivables	89.362			89.362
Derivative financial assets		4.586		4.586
Other current assets	7.777			7.777
	129.046	4.586		133.632

As at March 2018	Amortised costs	FVTPL	FVTOCI	Total
(Euro x1,000)				
Cash and cash equivalents	29.349			29.439
Trade receivables	120.777			120.777
Derivative financial assets		7.829		7.829
Other current assets	12.901			12.901
	163.027	7.829		170.856

# 27. Financial liabilities by category

As at March 2019	Amortised costs	FVTPL	FVTOCI	Total
(Euro x1,000)				
Pension liabilities			9.456	9.456
Trade and other payables	169.296			169.296
Derivative financial liabilities		4.625		4.625
Borrowings	228.125			228.125
ale There to	397.421	4.625	9.456	411.502
As at March 2018	Amortised	FVTPL	FVTOCI	Total
(Euro x1,000)	costs			
Pension liabilities			9.779	9.779
Trade and other payables	179.936			179.936
Derivative financial liabilities		7.780		7.780
Borrowings	250.000			250.000
	429.936	7.780	9.779	447.495

# 28. Risk management

#### General

For our strategy we target long-term growth in net sales and EBITDA. In addition, we set financial targets for return on average capital employed (based on the operating result). An enabling condition in our policy is a healthy financing structure that maintains a balance between adequate solvency, the leverage of loan capital and sufficient available funding. Our cash flows are strong.

As a result of its activities, Apollo Tyres B.V. is exposed to various financial risks. We apply a group-wide treasury policy for adequate management of our cash flows and financing flows and the financial risks relating to them, including (re)financing risks, currency risks and interest rate risks.

A summary is provided below of the main financial risks relating to our objectives, categorised as liquidity risks, currency risks, interest rate risks and credit risks. We also state how we manage these risks.

#### Credit risk management

Credit risk refers to the risk that counterparty will default on its contractual obligations resulting in financial loss to the company. Apollo Tyres B.V. has adopted a policy of only dealing with creditworthy counterparties. The entity does not transact with entities with a below standard credit history. Apollo Tyres B.V. uses information supplied by credit rating agencies, publicly available financial information and its own trading records to rate its major counterparties. A credit management team continuously monitors the exposure of Apollo Tyres B.V. and the credit ratings of its counterparties. A Risk Management Steering Committee, headed by the CEO of the company, with representations from all

functional heads, embraces the assessment, mitigation and monitoring of credit risks faced by the company. The management steering committee also uses credit insurance in various countries to limit the credit risk.

Trade receivables consist of a large number of customers, spread across diverse geographical areas. It has a policy which prevent sales to customers with a below standard credit history. Credit limit is granted after assessing the credit worthiness of customer. Credit report from independent credit rating agency like D&B or equivalent is used. The credit risk on liquid funds and derivatives is limited because the counterparties are banks with high credit rating assigned by international credit rating agencies.

The company does not require collateral in respect of trade and other receivables. The company does not have trade receivable for which no loss allowance is recognized because of collateral.

The company uses an allowance matrix to measure the ECLs of trade receivables from individual customers, which comprise a very large number of small balances.

Loss rates are calculated using a 'roll rate' method based on the probability of a receivable progressing through successive stages of delinquency to write-off. Roll rates are calculated separately for exposures in different geographic regions and customer segments.

Loss rates are based on actual credit loss experience over past periods, adjusted for current conditions and the company's view of economic conditions over the expected lives of the receivables.

The maximum credit risk is equal to the carrying amount of each financial instrument on the balance sheet and relates to the following items :

(Euro x 1,000)	As at	As at
	31 March 2019	31 March 2018
Cash and cash equivalents	31.907	29.349
Trade receivables	89.362	120.777
Derivative financial assets	4.586	7.829
Other current assets	15.028	16.958
Total costs	140.883	174.913

Impairment losses on financial assets recognised in profit or loss only relate to trade receivables and were EUR 0.3 million as per 31 March, 2019 (2018: EUR 1.7 million).

#### Liquidity risk management

Liquidity risk is the risk that Apollo Tyres B.V. is unable at the required time to meet its financial obligations. Ultimate responsible for liquidity risk management rests with the board of directors, which has established an appropriate liquidity risk management framework for the company's short, medium and long-term funding and liquidity management requirements. Apollo Tyres B.V. manages liquidity risk by maintaining adequate reserves and banking facility, by continuously monitoring forecast and actual cash flows, and by matching the maturity profiles of the financial assets and liabilities. Note 17 set out the details of the borrowing agreements with the banks.

Our borrowings amounted to EUR 228 million as at 31 March 2019, as part of a EUR 300 million loan facility with a consortium of banks. The undrawn part of this loan facility (EUR 50 million) was cancelled in April 2018. Next to the loan facility the company has an RCF of EUR 25 million, which was undrawn at 31 March 2019. The company therefore has credit facilities that are sufficient for the existing and expected credit requirements of

the company,

The extent of the risk that the ratios agreed with lenders are exceeded is regularly determined. With the present borrowing position of EUR 228 million, the leverage ratio is 4.36 This is within the limit agreed with the various lenders of a maximum debt cover of 4.5 The agreed maximum leverage of 4.5 would be reached if the operating result fell by 3%.

Table below analyses the company's financial liabilities into relevant maturity groupings based on the remaining period at the statement of financial position to the contractual maturity date. The amounts disclosed in the table are the contractual undiscounted cash flows.

(Euro x 1,000)	Less than 1 year	Between 1 and 2 years	Between 2 and 5 years	Over 5 years
As at 31 March 2019				
Pension liabilities	1.085	282	857	7.232
Derivative financial liabilities	4.625			
Trade and other payables	169.296			
Borrowings	47.917	56.250	123.958	
As at 31 March 2018				
Pension liabilities	1.769	276	832	6.903
Derivative financial liabilities	7.780			
Trade and other payables	179.639			
Borrowings	21.875	47.917	167.708	12.500

#### Exchange rate risk

Foreign exchange risk arises because future commercial transactions are denominated in a foreign currency (not EUR). The management monitors continually the entity's exposures to foreign currency risks

In addition to the above mentioned transaction related currency risk, the company is also subject to translation related currency risk as a result of consolidation of business units with different functional currencies. The translation related currency risks are not hedged by means of derivatives.

The sensitivity of the operating result of 2018/19 in respect of the currency risk of our positions outside the euro area to a 10% change in the exchange rate of the euro is positive  $\in$  1.8 million.

Within the operating result, the negative impact of appreciated foreign currencies on cost of goods sold (transaction impact) are offset by the positive impact of appreciated foreign currencies in translating the operating result of non-EUR business (translation impact). Gains or losses on forward currency contracts (reported in operating result) offset the currency risk from purchasing contracts in foreign currencies from a cash and net profit perspective

#### Interest rate risk

The company has a management team that continually monitors its exposures to interest rate risks and uses variable rate debt to finance its operations.

Table below presents the impact on profit for the interest-bearing assets and liabilities assuming a market interest rate shift of 0.25%.

Sensitivity analysis			(Euro x 1,000)
Movement interest rate risk		-0.25%	+0.25%
	Carrying amount	Profit before tax	Profit before tax
Borrowings	228.125	-570	+57

#### 29. Fair value information

#### Financial instruments by category

The table in note 28 sets out the carrying amount of the various financial instruments by category as at the balance sheet date

#### Method for fair value measurement of financial instruments

We use a three-level fair value hierarchy:

#### Level 1

The financial asset at fair value through profit or loss is measured by reference to quoted prices in an active market. At the end of 2019 the company had no assets in this category.

#### Level 2

As there are no external market prices on which to base the value of receivables, and borrowings, their fair value is determined from generally accepted valuation models. The value determined in this way is equal to the price at which the derivative can be sold in a transparent market. We set the values regularly in consultation with accepted external market parties.

For the valuation of forward currency contracts, the future cash flows in the contract currency are discounted at a rate based on the term and contract currency. The present value at the balance sheet date in the contract currency is translated at the closing exchange rate ruling on the same day.

#### Level 3

Financial instruments carried at fair value determined by reference to input that is not based on observable market data only apply to the pension liabilities in relation to the defined benefit plans in Germany.

The other receivables, borrowings and commitments are carried at amortised cost. The fair value of the long-term bank liabilities does not materially differ from the carrying amount as the margins were adjusted to market levels in 2015. The fair values of the other items do not differ materially from their carrying amount.

The following table summarizes the assets and liabilities categorized by this hierarchy. The table summarizes only the fair value measurement that has not been previously disclosed. The valuation technique used to describe level 3 measurements has been disclosed in note 14.

At 31 March 2019				(Euro x 1,000)
343-341	Level 1	Level 2	Level 3	Total
Borrowings			228.125	228.125
Derivative financial liabilities		4.625		4.625
Derivative financial assets		4.586		4.586
Pension liability			9.456	9.456

### 30. Auditor's remuneration

(Euro x 1,000)	Period ended 31 March 2019	Period ended 31 March 2018
Audit fee	484	454
Other auditing services	26	91
Total auditor's remuneration	510	545

The auditor's remuneration is charged to the financial year for which the audit was performed.

# 31. Board of directors and all key personnel's' remuneration

(Euro x 1,000)	Period ended 31 March 2019	Period ended 31 March 2018	
Board of directors' remuneration	1.314	613	
Post-employment benefits	61	24	
Other benefits	· ·	turm r	
Termination benefits	7.0		
Share-based payment benefits			
Total Board of directors remuneration	1.375	641	
Key management compensation	1.551	1.563	
Total board and key personnel remuneration	2.926	2.204	
*) Restated for comparison purposes			

No loans, advances or guarantees have been issued in favour of members of the board.

# 32. Related party transactions

#### 32.1 Related party indebtedness

This note is related to intercompany balances between Apollo Tyres B.V. and companies that are ultimately controlled by Apollo Tyres Ltd (ultimate parent). Intercompany balances between Apollo Tyres B.V. and its subsidiaries (other related transactions) have been eliminated. Related party transactions were made on terms equivalent to transactions with third parties. Management has assessed the collectability of receivables from related parties.

(Euro x 1,000)	Period ended 31 March 2019	Period ended 31 March 2018
Receivable from:		
Reifencom GmbH	6.698	6.747
Apollo Tyres AG Switzerland	7	Ē
Apollo Tyres (Germany) GmbH	23	
Apollo Tyres Global R&D	4.556	679
Apollo Tyres Thailand	*	1
Apollo Tyres Middle-East	13	51
Apollo Tyres Limited, India (ultimate parent)	958	236
Apollo Tyres South Africa	452	118
Vredestein Tyres North America Inc.	3.507	1.451

Total Receivables	16.215	9.283
Payable to:		
Apollo Tyres Germany GmbH	181	110
Saturn F1	140	74
Reifencom GmbH	**	422
Apollo Tyres Coop	1.085	131
Apollo Tyres Brasil	301	301
Apollo Tyres Global R&D	16.387	8.961
Apollo Tyres UK	2.109	2.141
Apollo Tyres Limited, India (ultimate parent)	12.275	11.101
Apollo Tyres Singapore	7.588	4.845
Apollo Tyres AG, Switzerland	372	219
Total Payables	40.439	28.304

No interest is calculated with respect to the payables to related parties given the short term character and periodic settling of balances. No pledges and or securities are applicable.

# 32.2 Related party transactions – Income

(Euro x 1,000)	Period ended 31 March 2019	Period ended 31 March 2018
Apollo Tyres South Africa	542	1.342
Apollo Tyres Middle-East	379	1.627
Apollo Tyres Thailand	4	271
Apollo Tyres Limited, India (ultimate parent)	2.719	1.028
Vredestein Tyres North America Inc.	11.572	7.591
Apollo tyres Cooperatief		350
Reifencom GmbH	14.195	12.147
Total	29.410	24.356

# **32.3** Related party transactions – Expenses

(Euro x 1,000)	Period ended 31 March 2019	Period ended 31 March 2018
	7.775	7.016
Apollo Tyres UK	7.775	7.918
Apollo Tyres Global R&D (sister)	27.901	24.951
Apollo Tyres Limited, India (ultimate parent)	33.360	29.976
Apollo Tyres AG, Switzerland (sister)	1.342	825
Apollo Tyres Singapore	24.237	24.110
Apollo Tyres Germany GmbH	895	845
Reifencom GmbH	494	158
Saturn F1	268	191
Total	96.272	88.974

# 33. Average number of employees

	Period ended	Period ended
	31 March 2019	31 March 2018
Direct departments (production)	1.850	1.509
Non-direct departments	476	571
Total in the Netherlands	2.326	2.080
Other countries	169	146
Total average number of employees	2.495	2.217

# 34. Capital commitment

# 34.1 Capital commitment

(Euro x 1,000)	Period ended 31 March 2019	Period ended 31 March 2018	
Capital commitment	13.338	55.974	

#### 34.2 Rental and lease commitments

(Euro x 1,000)	Period ended 31 March 2019	Period ended 31 March 2018	
Due in year one	6.047	6.027	
Due between years two and five	11.235	5.653	
Due after five years	3.537	576	
Total	20.819	12.255	

The company has operational lease contracts for cars and IT hardware. Rental obligations relate to various warehouse and office buildings with contracts up to 9 years. The rental arrangements include adjustments depending upon benchmark inflation indices.

# 35. Contingent liabilities

The company had no contingent liabilities as per end of March 2019 (March 2018:0). The company provided securities for the rent of buildings (€997K) in the form of bank guarantees.

# **Company financial statements**

# **Company financial statements**

# **Company statement of financial position**

(Euro x 1,000)	Notes	Period ended 31 March 2019	Period ended 31 March 2018
Assets			
Non-current assets			
Investment in subsidiaries	1	625.812	608.655
Other non-current assets		1	1
Total non-current assets		625.813	608.656
Current assets			
Receivables from group companies	2	6.959	2,779
Other current assets	3	0.000	1.041
Inter Company Loan to AT Coop			
Cash and bank balances		384	4.829
Total current assets		7.345	8.649
Total assets		633.158	617.305
(Euro x 1,000)	Notes	Period ended 31 March 2019	Period ended 31 March 2018
Equity and liabilities			
Total equity	4	517.184	491.904
Non-Current Liabilities			
Borrowings	5	92.708	115.625
Total non-current liabilities		92.708	115.625
Current liabilities			
Provisions		347	0.2
Borrowings	5	22.917	9.375
Other current liabilities		2	401
Total current liabilities		23.266	9.776
Total equity and liabilities		633.158	617.305

# **Company statement of income**

(Euro x 1,000)	Notes	Period ended 31 March 2019	Period ended 31 March 2018
Profit from investment in subsidiaries	6	616	10.841
Other profit after Tax		-2.273	-2.940
Profit of the year		-1.658	7.901

# Notes to the separate annual accounts for 2018-19

# Valuation principals and accounting policies relating to the determination of the result

The company financial statements of the company are prepared in accordance with the statutory provisions of Part 9, Book 2 of the Dutch Civil Code. We utilise the option afforded by Section 362(8) of Book 2 of the Dutch Civil Code to apply the accounting policies used for the consolidated financial statements to the holding company financial statements, with exception of the valuation for investments in subsidiaries, see Note 1. The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards as adopted by the European Union (EU-IFRSs). The policies include those covering the presentation of financial instruments as equity or loan capital. The financial data of Apollo Tyres B.V. are incorporated in the consolidated financial statements. Therefore, an abbreviated income statement is presented for the company under article 2:402 of the Dutch Civil Code.

#### 1. Investments in subsidiaries

#### **Subsidiaries**

In accordance with article 2:362 (8) of the Dutch Civil Code, subsidiaries that are included in the consolidation are stated at net asset value, but not lower than nil. Subsidiaries with negative equity value are valued at nil. When the company partially or in whole is liable for the debts of such subsidiary, or has the factual obligation to facilitate that subsidiary for payments of its debts, a provision is formed. This provision is calculated taking into account any bad debt provisions already formed for receivables on such subsidiary. The equity and results of the subsidiaries have been determined in accordance with the accounting policies of Apollo Tyres B.V.

(Euro x 1,000)	Period ended 31 March 2019	Period ended 31 March 2018
Net Position at beginning of year	607.650	485.844
Investments:		
Additional Investment in Apollo Tyres Hungary Kft.	54.002	147.005
Opening FCTR on investment	-2.932-	
Difference in opening balance subsidiaries (tax)	-3.045	-
Dividends	-22.900	-36.404
Other Comprehensive Income	-181	366
Foreign currency translation differences	-8.402	-
Result	616	10.841
Adjsutment for Negative Participation	1.004	
Net position	625.812	607.650
Negative Participation	≅	1.004
Net Position at the end of the year	625.812	608.655

# 2. Receivables from Group companies

(Euro x 1,000)	Period ended 31 March 2019	Period ended 31 March 2018
Receivable from Apollo Vredestein B.V.	6.959	2.779

The increase in Group receivables is purely on account of fiscal unity tax allocations.

# 3. Other current assets

(Euro x 1,000)	31 March 31	d ended March 018
Provision for tax	The second of the second of the second	1.03
Others	2	DOM:
Total	2	1.04

# 4. Equity

# **Ordinary shares**

Issued

Ordinary shares: 18.000 ordinary shares of EUR 1,00 each.

All shares issued are fully paid and registered.

There were no changes in the share capital.

(Euro x 1,000)	Issued Capital	Share premium reserves	Translation of foreign operations	Legal Reserves	Actuarial gains or losses on pension plans	Retained earnings	Profit for the period	Total Equity
Total as at 31 March 2017	18	15.500	-1.363	26.286	-6.066	306.923	31.678	372.976
Profit for the period							7.901	7.901
Other comprehensive income, net of income tax			-333		360			27
Transfers to and from reserves				10.128	4.280	17.270	-31.678	-
Capital Contribution		111.000						111.000
Total as at 31 March 2018	18	126.500	-1.696	36.414	-1.426	324.193	7.901	491.904
Profit for the period							-1.658	-1.658
Opening balance adjustment			<b>-</b> 2.932			-547		-3.479
Other comprehensive income, net of income tax			-8.402		-181			-8.583
Transfers to and from reserves				6.060		1.841	-7.901	*
Capital Contribution	21	39.000						39.000
Total as at 31 March 2019	18	165.500	-13.030	42.474	-1.607	325.487	-1.658	517.184

with the constant

The company's legal reserve amounts to EUR 42.7 million (2018: EUR 36.4). The legal reserves consist of investments in development activities. The legal reserves are non-distributable.

Reconciliation consolidated equity to company only equity as per 31-3-2019 (amounts Euro  $\times$  1,000):

#### Consolidated equity value EUR 521.809

Adjustment 1- Capitalisation of Interest costs charged off to PL: EUR -6.088

Adjustment 2- Reversal of Deferred Tax Liability on above capitalisation: EUR 1.414

Adjustment 3- Mark-up on IC profits on unsold stock- net of deferred tax: EUR 249

Adjustment 4- Other adjustments -200k

Company only equity value as per 31-3-2019: EUR 517.184

### **Proposal for Profit appropriation**

The Board of directors did not propose a dividend payout for the current year. The Board of Directors had proposed to add the profit for the year ended 31 Mar 2019 to the other reserves of the company.

# Appropriation of result for Financial year 2018-19

No dividend has been paid for FY 2018-19.

# 5. Borrowings

(Euro x 1,000)	Period ended 31 March 2019	Period ended 31 March 2018
Long term and short term Borrowing from consortium of Banks	115.625	125.000
Total	115.625	125.000

The company and its Sister Company (Apollo Tyres Hungary Kft.) have signed a financing agreement for a long term loan (EUR 300 Million) with a consortium of banks (ABN AMRO BANK N.V., MAGYAR EXPORT-IMPORT BANK ZRT, RAIFFEISEN BANK ZRT, STANDARD CHARTERED BANK and UNICREDIT BANK HUNGARY ZRT) for investing in the new plant in Hungary. The undrawn part of this loan facility (EUR 50 million) was cancelled in April 2018. The credit facility is available for Apollo Tyres B.V. (50%) and Apollo Tyres Hungary Kft. (50%).

#### 6. Profit from Investment in Subsidiaries

(Euro x 1,000)	Period ended 31 March 2019	Period ended 31 March 2018
Apollo Vredestein B.V.	6.678	21.163
Apollo Tyres Hungary Kft.	-6.062	-10.321
Total	616	10.841

# 8. Board of directors and all key personnel's' remuneration

There was no remuneration paid to the Directors of the company in their capacity as Directors No loans, advances or guarantees have been issued in favour of members of the board

#### Post balance sheet events

The company has no subsequent events

# Signing the financial statements

Amsterdam, The Netherlands, May 17, 2019

The Board of directors:

Benoit Rivallant

Pallavi Shroff

Vishal KumarMittal

Rakesh Dewan



# **Other information**



# Other information

# Provisions of the articles of association concerning profit appropriation

Article 32: profit and distribution of profits

- 1. The profits shall be at the disposal of the shareholders meeting, subject to the following provisions:
  - a. the company may only make distributions of profits to shareholders to the extent that the shareholders' equity exceeds the paid and called up part of its capital plus the reserves, which are required to be maintained by law;
  - b. distribution of profits may only be made after adoption of the annual accounts showing that the distribution is permissible.
- 2. The company may make interim distributions provided that the requirements of paragraph I sub a have been met.
- 3. The shares that the company holds in its own capital shall not be included for the purpose of calculating the profit distribution, unless a right of usufruct has been established on those shares in favour of persons other than the company or if depositary receipts were issued for those shares.
- 4. As of one month after the declaration, the dividend shall be at the disposal of the shareholders, unless the shareholders meeting determines another term. After five years have passed, the claims shall expire. Dividends that are not disposed of within five years after their becoming available for payment shall revert to the company.
- 5. A loss may only be offset against the reserves which are prescribed by law to the extent that it is permitted by law.

# **Independent auditors report**

The independent auditors report is stated on the following pages.



To: the shareholders and board of directors of Apollo Tyres B.V.

INDEPENDENT AUDITOR'S REPORT

Grant Thornton
Accountants en Adviseurs B.V.
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#### A. Report on the Audit of the Financial Statements

#### Opinion

We have audited the accompanying financial statements for the year ended March 31, 2019 of Apollo Tyres B.V., as set out on pages 3 to 59. The financial statements include the consolidated financial statements and the company financial statements.

#### In our opinion:

- the accompanying consolidated financial statements give a true and fair view of the financial position of Apollo Tyres B.V. as at March 31, 2019, and of its result and its cash flows for 2017 in accordance with International Financial Reporting Standards as adopted by the European Union (EU-IFRS) and with Part 9 of Book 2 of the Dutch Civil Code.
- the accompanying company financial statements give a true and fair view of the financial position of Apollo Tyres B.V. as at March 31, 2019, and of its result in accordance with Part 9 of Book 2 of the Dutch Civil Code.

The consolidated financial statements comprise:

- 1 the consolidated statement of financial position as at March 31, 2019;
- the following statements for the year ended March 31, 2019: the consolidated income statement, the consolidated statements of comprehensive income, changes in equity and cash flows; and
- the notes comprising a summary of the significant accounting policies and other explanatory information.

The company financial statements comprise:

- the company balance sheet as at March 31, 2019;
- 2 the company profit and loss account for the year ended March 31, 2019; and
- 3 the notes comprising a summary of the accounting policies and other explanatory information.



#### **Basis for Our Opinion**

We conducted our audit in accordance with Dutch law, including the Dutch Standards on Auditing. Our responsibilities under those standards are further described in the "Our responsibilities for the audit of the financial statements" section of our report.

We are independent of Apollo Tyres B.V. in accordance with the Verordening inzake de onafhankelijkheid van accountants bij assurance-opdrachten (ViO, Code of Ethics for Professional Accountants, a regulation with respect to independence) and other relevant independence regulations in the Netherlands. Furthermore we have complied with the Verordening gedrags- en beroepsregels accountants (VGBA, Dutch Code of Ethics).

We believe the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### B. Report on the other information included in the annual report

In addition to the financial statements and our auditor's report thereon, the annual report contains other information, that consists of:

- the management board's report;
- other information as required by Part 9 of Book 2 of the Dutch Civil Code.

Based on the following procedures performed, we conclude that the other information:

- is consistent with the financial statements and does not contain material misstatements;
- contains the information as required by Part 9 of Book 2 of the Dutch Civil Code.

We have read the other information. Based on our knowledge and understanding obtained through our audit of the financial statements or otherwise, we have considered whether the other information contains material misstatements.

By performing these procedures, we comply with the requirements of Part 9 of Book 2 of the Dutch Civil Code and the Dutch Standard 720. The scope of the procedures performed is substantially less than the scope of those performed in our audit of the financial statements.

Management is responsible for the preparation of the management board's report in accordance with Part 9 of Book 2 of the Dutch Civil Code and other information as required by Part 9 of Book 2 of the Dutch Civil Code.

#### C. Description of responsibilities regarding the financial statements

#### Responsibilities of management for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with EU-IFRS and Part 9 of Book 2 of the Dutch Civil Code. Furthermore management is responsible for such internal control as management determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.



As part of the preparation of the financial statements, management is responsible for assessing the company's ability to continue as a going concern. Based on the financial reporting framework mentioned, management should prepare the financial statements using the going concern basis of accounting unless management either intends to liquidate the company or to cease operations, or has no realistic alternative but to do so.

Management should disclose events and circumstances that may cast significant doubt on the company's ability to continue as a going concern in the financial statements.

#### Our Responsibilities for the audit of the financial statements

Our objective is to plan and perform the audit assignment in a manner that allows us to obtain sufficient and appropriate audit evidence for our opinion.

Our audit has been performed with a high, but not absolute, level of assurance, which means we may not have detected all errors and fraud during our audit.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. The materiality affects the nature, timing and extent of our audit procedures and the evaluation of the effect of identified misstatements on our opinion.

We have exercised professional judgement and have maintained professional skepticism throughout the audit, in accordance with Dutch Standards on Auditing, ethical requirements and independence requirements. Our audit included e.g.:

- Identifying and assessing the risks of material misstatement of the financial statements, whether due to fraud or error, designing and performing audit procedures responsive to those risks, and obtaining audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- Obtaining an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing
  an opinion on the effectiveness of the company's internal control;
- Evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management;
- Concluding on the appropriateness of management's use of the going concern basis of accounting, and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause a company to cease to continue as a going concern;



- Evaluating the overall presentation, structure and content of the financial statements, including the disclosures; and
- Evaluating whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

Because we are ultimately responsible for the opinion, we are also responsible for directing, supervising and performing the group audit. In this respect we have determined the nature and extent of the audit procedures to be carried out for group entities. Decisive were the size and/or the risk profile of the group entities or operations. On this basis, we selected group entities for which an audit or review had to be carried out on the complete set of financial information or specific items.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant findings in internal control that we identify during our audit.

Amsterdam, May 17, 2019

Grant Thornton Accountants en Adviseurs B.V.

Drs. M.A. Splinter RA