

### **APOLLO TYRES LTD**

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GSTNo.: 06AAACA6990Q1Z2

# UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2023

**≇** Million

		QUARTER ENDED NINE MONTHS ENDED					₹ Million	
PARTICULARS							31.03.2023	
		(INAUDITED) (refer note 5)						
			(U.SAO		Ole S		(refer note 8	
1	Revenue from operations	65,953.69	62,795.65	64,227.51	191,195.14	183,208.00	245,681.30	
2	Other income	183.90	253.21	67.31	792.54	241.86	410.9	
3	Total income (1 + 2)	66,137.59	63,048.86	64,294.82	191,987.68	183,449.86	246,092.2	
4	Expenses							
	(a) Cost of materials consumed	28,846.29	26,323,74	29,932,05	83,944.00	95,002.18	122,619.5	
	(b) Purchases of stock-in-trade (c) Changes in inventories of finished goods, stock-in-trade and	6,154.58	6,081,50	7,175,98	18,295.31	19,125.27	26,782,7	
	work-in-progress	190.98	1,690.64	1,646,33	1,367.58	(3,126.91)	(3,031,7	
	(d) Employee benefits expense	7,669.06	7,295,56	6,723,85	22,352.41	19,317.32	26,199.2	
	(e) Finance costs	1,230.40	1,327,97	1,419,59	3,913.01	3,922.05	5,312.3	
	(f) Depreciation and amortisation expense	3,676.19	3,602,55	3,544.37	10,898.48	10,467,09	14,191,4	
	(g) Other expenses	11,011.77	9,806.18	9,615,61	31,042.29	29,738,17	39,975.0	
	Total expenses	58,779.27	56,128.14	60,057.78	171,813.08	174,445.17	232,048.5	
5	Profit before share of profit / (loss) in associate / joint venture, exceptional items and tax (3 - 4)	7,358.32	6,920.72	4,237.04	20,174.60	9,004.69	14,043.6	
6	The state of the s	0.55	1.51	0.30	2.49	1,61	2,4	
7	Profit before exceptional items and tax (5 + 6)	7,358.87	6,922.23	4,237.34	20,177.09	9,006.30	14,046.1	
8	Exceptional items (refer note 4)	151.02	122.08		405.08		(225,7	
9	Profit before tax (7 - 8)	7,207.85	6,800.15	4,237.34	19,772.01	9,006.30	14,271.8	
10	Tax expense		004.44	000.40		4 004 00	0.500.6	
	(a) Current tax	1,163.54	981,44	900,49	3,109.37	1,624,20	2,506,9	
	(b) Deferred tax (refer note 5)	1,078.05	1,076,20	548.94	2,984.79	1,026,61	1,306,5	
	Total tax expense	2,241.59	2,057.64	1,449.43	6,094.16	2,650.81	3,813.4	
	Profit for the period / year (9 - 10)	4,966.26	4,742.51	2,787.91	13,677.85	6,355.49	10,458.4	
12		1 1						
1	I, Items that will not be reclassified to profit or loss		45.05			(4.50.07)	000	
	a, Re-measurement gain / (loss) of defined benefit plans	17.00	15,25	34,38	51.01	(152,07)	328.8	
	ii, Income tax	(6.15)	(5.70)	(12.01)	(18.44)	53.14	(85.2	
11	Itoma that will be englarsified to write as long	10.86	9.55	22.37	32.57	(98.93)	243.6	
11.	I Items that will be reclassified to profit or loss  a. Exchange differences in translating the financial statements of	1 1						
	foreign operations	3,297.81	(2,820.42)	6,163.22	1,480.80	(142,45)	1,989.2	
	b. Effective portion of gain / (loss) on designated portion of hedging	0,207.01	(2,020,12)	0,100.22	.,	(1.12,10)	1,00012	
	instruments in cash flow hedge	(11.51)	(9.26)	(30,92)	(37.60)	47,96	63,5	
	ii, Income tax	4.02	3.24	10.80	13.14	(16,76)	(22.1	
		3,290.32	(2,826.44)	6,143.10	1,456.34	(111.25)	2,030.5	
	Other comprehensive income / (loss) (I + II)	3,301.17	(2,816.89)	6,165.47	1,488.91	(210.18)	2,274.2	
13	Total comprehensive income / (loss) for the period / year (11 + 12)	8,267.43	1,925.62	8,953.38	15,166.76	6,145.31	12,732.6	
14	Paid-up equity share capital (equity shares of ₹ 1 each)	635.10	635,10	635,10	635.10	635,10	635.1	
15	The state of the s	43,281.76	47,688.40	57,440.26	43,281.76	57,440.26	55,876.5	
16	Reserves excluding revaluation reserves						125,115.6	
17	Earnings per share (of ₹ 1 each) (not annualised)							
	(a) Basic (₹)	7.82	7,47	4.39	21.54	10,01	16.4	
	(b) Diluted (₹)	7.82	7.47	4.39	21.54	10,01	16.4	
	(See accompanying notes to the unaudited consolidated financial results)	1						





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#### Segment wise Revenue, Results, Assets and Liabilities

Based on the "management approach" as defined in Ind-AS 108 - Operating Segments, the Chief Operating Decision Maker evaluates the Company's performance and allocates resources based on an analysis of various performance indicators by business segments. Accordingly, information has been presented along these business segments which have been defined based on the geographical presence of various entities:

APMEA (Asia Pacific, Middle East and Africa)

Europe

APMEA segment includes manufacturing and sales operation through India and include entities in UAE, Thailand and South Africa. Europe segment includes manufacturing and sales operation through the entities in Europe. Others segment includes sales operations in Americas and all other corporate entities.

The accounting principles used in the preparation of the consolidated financial results are consistently applied in individual entities to prepare segment reporting.

			CONSOLIDATED	RESULTS						
	QUARTER ENDED			NINE MONTHS ENDED		YEAR ENDE				
PARTICULARS	31.12.2023	30.09,2023	31.12.2022	31.12.2023	31.12.2022	31.03.2023				
	(UNAUDITED) (refer note 5)									
1. Segment revenue										
APMEA	44,145.21	44,730.33	42,921.42	133,874.76	130,342 11	174,668.97				
Europe	22,191.51	18,158,22	20,924.89	57,757.96	54,579,56	72,974.2				
Others	9,928.86	10,196.26	12,129.00	31,814.41	40,229.09	48,783.1				
Total segment revenue	76,265.58	73,084.81	75,975.31	223,447.13	225,150.76	296,426.3				
Less: Inter segment revenue	10,311.89	10,289.16	11,747.80	32,251.99	41,942.76	50,745.0				
Segment revenue	65,953.69	62,795.65	64,227.51	191,195.14	183,208.00	245,681.3				
2. Segment results										
APMEA	5,843.02	6,711.98	3,288.64	18,663.74	7,483,35	12,346.8				
Europe	2,666.62	959.79	1,658,91	4,285.97	3,443,37	5,107.6				
Others	79.08	576.92	709.08	1,137.90	2,000.02	1,901.4				
Total segment results	8,588.72	8,248.69	5,656.63	24,087.61	12,926.74	19,356.0				
Less: Finance costs	1,230.40	1,327.97	1,419.59	3,913.01	3,922.05	5,312.3				
Profit before share of profit / (loss) in associate / joint										
venture, exceptional items and tax	7,358.32	6,920.72	4,237.04	20,174.60	9,004.69	14,043.68				
Share of profit / (loss) in associate / joint venture	0.55	1.51	0.30	2.49	1,61	2.42				
Less: Exceptional items	151.02	122.08		405.08		(225.7				
Profit before tax	7,207.85	6,800.15	4,237.34	19,772.01	9,006.30	14,271.8				
3. Segment assets										
APMEA	175,916.91	174,489.31	176,378.64	175,916.91	176,378,64	178,683.40				
Europe	85,717.58	84,636.35	84,257.41	85,717.58	84,257.41	86,961.0				
Others	14,564.00	14,631.39	16,557.43	14,564.00	16,557.43	15,537.73				
	276,198.49	273,757.05	277,193.48	276,198.49	277,193.48	281,182.2				
Unallocable / eliminations	(8,178.79)	(9,833.26)	(10,430.89)	(8,178.79)	(10,430.89)	(7,590.1				
Total segment assets	268,019.70	263,923.79	266,762.59	268,019.70	266,762.59	273,592.1				
4. Segment liabilities										
APMEA	96,405.58	98,095.83	106,719.96	96,405.58	106,719,96	106,164.6				
Europe	34,629.16	37,714.41	40,093.70	34,629.16	40,093.70	39,322.5				
Others	6,798.73	7,849.08	10,610.62	6,798.73	10,610.62	9,573.8				
The Harman Land Control of the Contr	137,833.47	143,659.32	157,424.28	137,833.47	157,424.28	155,061.0				
Unallocable / eliminations	(7,904.57)	(9,558.90)	(9,856.32)	(7,904.57)	(9,856.32)	(7,250.91				
Total segment liabilities	129,928.90	134,100.42	147,567.96	129,928.90	147,567.96	147,810.1				

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-			UARTER ENDED		NINE MONTH		YEAR ENDED
S.NO.	PARTICULARS	31.12.2023	30.09.2023	31,12,2022	31.12.2023	31.12.2022	31.03.2023
			JUNAL	(DITED) (refer note 5	)	5 7 5 KM	(AUDITED) (refer note 5)
(a)	Outstanding redeemable preference shares (₹ Million)		T		· 1	-	*
(b)	Debenture redemption reserve (₹ Million)	654.32	1,039.50	1,039.50	654.32	1,039.50	1,039
(C)	Capital redemption reserve (₹ Million)	44.40	44,40	44,40	44.40	44.40	44,
(d)	Securities premium (₹ Million)	31,317,67	31,317,67	31,317,67	31,317.67	31,317,67	31,317
(e)	Net worth (₹ Million) (share capital + other equity)	138,090.80	129,823,37	119,194.63	138,090.80	119,194.63	125,781
(l)	Net profit after tax (₹ Million)	4,966.26	4,742.51	2,787,91	13,677.85	6,355,49	10,458
(g)	Basic earnings per share (Not annualised)	7.82	7,47	4,39	21.54	10.01	16
(h)	Diluted earnings per share (Not annualised)	7.82	7.47	4.39	21.54	10,01	16.
(i)	Debt equity ratio (in times) [Debt comprises non-current borrowings and current borrowings / equity]	0.31	0,37	0.48	0.31	0.48	0.
(j)	Long term debt to working capital (in times) [Non-current borrowings including current maturities / Net working capital excluding current maturities]	1,43	1.73	3.04	1.43	3,04	2
(k)	Total debts to total assets ratio (in %) [(Non-current borrowings + current borrowings) / Total assets]	16.15%	18.07%	21 53%	16.15%	21.53%	20,4
(1)	Debt service coverage ratio (in times) # ((Profik after tax + interest expense excluding interest on lease liabilities + depreciation & amortisation expense excluding depreciation on right of use assets + exceptional items + loss/(gain) on sale of fixed assets + share of loss/(profit) in sale of fixed assets + share of loss/(profit) in associate/joint venture) / (Gross interest excluding interest on lease liabilities + repayment of non-current borrowings excluding pre-payments))	2.10	2,30	1,16	2.10	1,16	1.
(m)	interest service coverage ratio (in times) ((Profit after lax + interest expense excluding interest on lease inabilities + depreciation & amordisation expense excluding depreciation on right of use assets + exceptional items + loss/(gain) on sale of fixed assets + share of loss/(profit) in associale/joint venture) / Gross interest excluding interest on lease liabilities]	8.35	7.49	5,37	7.51	5,13	5,
(n)	Current ratio (in times) (Current assets / Current liabilities)	1.24	1,14	1.07	1.24	1.07	1.
(0)	Bad debts to account receivable ratio (in %) # [Bad debts / Average Irade receivables]	0.39%	0.05%	0.13%	0.39%	0.13%	0.0
(p)	Current liability ratio (in %) [Current liabilities / Total liabilities]	53.74%	55,95%	52.71%	53.74%	52.71%	54.1
(q)	Deblors turnover (in times) # [Revenue from operations / Average trade receivables]	11.42	10.77	12 35	11.42	12.35	10.
(r)	Inventory turnover (in times) # [Revenue from operations / Average inventory]	5,75	5,67	5,58	5.75	5,58	5.
(s)	Operating margin (in %) [EBITDA* / Revenue from operations]  *EBITDA = Profit before tax + depreciation & amorfisation expense + interest expense + exceptional item + share of loss/(profit) in associate/joint venture - other income	18.32%	18.47%	14.22%	17,88%	12.64%	13,4
(T)	Net profit margin (in %) [Profit after lax / Revenue from operations]	7.53%	7.55%	4.34%	7.15%	3.47%	4.2

<sup>#</sup> Based on TTM (Trailing Twelve Months)

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#### **APOLLO TYRES LTD**

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## UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2023

F Million QUARTER ENDED NINE MONTHS ENDED YEAR ENDED 31,12,2023 30,09,2023 31,12,2022 31,12,2023 31,12,2022 31.03.2023 PARTICULARS (UNAUDITED) (AUDITED) (refer note 6) (refer note 6) Revenue from operations 44,067,00 131,518.95 173,010.19 Other income 126.57 329.77 742.16 579.48 751.26 Total income (1 +2) 43,445.88 44,396.77 42,565.16 132,261.11 129,927.33 173,761.45 Expenses (a) Cost of materials consumed 24.936.94 23 192 41 25 557 57 72,383,15 82 429 47 106.937.72 (b) Purchases of stock-in-trade 2,307.47 2,314.42 2,534.35 7,062.39 7,230.27 9,628.17 (c) Changes in inventories of finished goods, stock-in-trade and work-in-progress (1,624.27) 1,007,81 (d) Employee benefits expense 2,831.20 995.16 2,718.96 1,056.64 2.497.73 8,332.00 7.580.99 10.259.15 (e) Finance costs 1,225,68 3,150.65 3,489\_37 4,672.28 (f) Depreciation and amortisation expense 2,278,71 2,278.91 2,268,70 6,818,00 6,649,13 9,070,50 (g) Other expenses 7,027.54 6,419.46 5,904.19 20,241.29 17,928,66 24,620.42 40,477.26 38,752.75 38,988.61 117,366,30 125,341.04 165,643,78 Profit before exceptional items and tax (3 - 4) 4.693,13 5,408.16 2.087.90 14,894.81 4,586.29 8,117.67 6 Exceptional items (refer note 5) 150 18 107.81 389 97 Profit before tax (5 - 6) 4.542.95 5.300.35 2.087.90 14,504,84 4.586.29 8.117.67 Tax expense a. Current tax 796.66 930,07 392.70 2,546.47 825.74 1,477.15 b. Deferred tax (Refer Note 6) 928.04 2.533,38 950.38 1,776.12 Total tax expenses 1,586.74 1,858,11 845.42 5,079.85 2.918.21 Profit for the period / year (7 - 8) 2,956.21 3,442.24 1,242.48 9,424.99 2,810,17 5,199,46 10 Other comprehensive income / (loss) Items that will not be reclassified to profit or loss (152.07) - Re-measurement gain/ (loss) on defined benefit plans 19.09 19.09 34.38 57.27 76.37 (6.67 12.42 53,14 (98,93) 12.42 22.37 49,68 Items that will be reclassified to profit or loss - Effective portion of (loss) / gain on designated portion of hedging instruments in cash flow hedge (11.51) (9.26) (30.92) (37.60 47.96 63,50 . Income tax (22.19)41 31 17,491 76.02 (20.12) 124.46 31 20 Other comprehensive income / (loss) (l+ll) 4.93 6.40 2,25 12.80 (67,73) 90.99 11 Total comprehensive income for the period/ year (9 + 2,961.14 3,448.64 1,244.73 9,437.79 2,742.44 5,290.45 Paid-up equity share capital (equity shares of ₹ 1 each) 635,10 635,10 635,10 635.10 13 Paid-up debt capital
14 Reserves excluding revaluation reserves 32,122.69 36,071.62 41,364,42 32,122.69 41,364.42 40.754.59 14 Reserves excluding revaluation reserves
15 Earnings per share (of ₹ 1 each) (not annualised)
(a) Basic (₹) 95,336.87 4.65 5.42 1.96 14.84 4.42 8.19 See accompanying notes to the unaudited standalone



financial results)



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Additional disclosures as per Clause 52(4) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015:

		QUARTER ENDED			NINE MONTHS ENDED		YEAR ENDED
S.No.	Particulars	31.12.2023	30.09.2023	31,12,2022	31,12,2023	31,12,2022	31.03.2023 (AUDITED)
				(UNAUDITED) (refer note 6)			(refer note 6)
(a)	Outstanding redeemable preference shares (₹ Million)	45.0		= 1	7		150
(b)	Debenture redemption reserve (₹ Million)	654,32	1,039.50	1,039,50	654.32	1,039.50	1,039,50
(c)	Capital redemption reserve (₹ Million)	44,40	44,40	44,40	44,40	44,40	44,40
(d)	Securities premium (₹ Million)	31,317.67	31,317.67	31,317,67	31,317,67	31,317.67	31,317,67
(e)	Net worth (₹ Million) (Share capital + other equity)	102,583,03	99,621,89	93,455,18	102,583,03	93,455,18	96,003,19
(I)	Net profit after tax (₹ Million)	2956.21	3442 24	1242.48	9424 99	2810.17	5199 46
(g)	Basic earnings per share (Not annualised)	4.65	5,42	1.96	14,84	4.42	8 19
(h)	Diluted earnings per share (Not annualised)	4.65	5,42	1,96	14,84	4,42	8,19
(i)	Debt equity ratio (in times) [Debt comprises non-current borrowings and current borrowings / equity]	0,31	0.36	0.44	0,31	0.44	0.42
(j)	Long term debt to working capital (in times) [Non-current borrowings including current maturities / Net working capital excluding current maturities]	2.92	3.37	11,56	2.92	11,56	6.26
(k)	Total debts to total assets ratio (in %) [(Non-current borrowings + current borrowings) / Total assets]	16.27%	18,38%	20.77%	16 27%	20.77%	20.26%
(1)	Debt service coverage ratio (in times) # [(Profit after tax + interest expense excluding interest on lease liabilities + depreciation & amortisation expense excluding depreciation on right of use assets + exceptional items + loss/(gain) on sale of fixed assets) / (Gross interest excluding interest on lease liabilities + repayment of non-current borrowings excluding pre-payments)]	1,94	2,25	1,10	1,94	1.10	1,59
(m)	Interest service coverage ratio (in times) [(Profit after tax + interest expense excluding interest on lease liabilities + depreciation & amortisation expense excluding depreciation on right of use assets + exceptional items + loss/(gain) on sale of fixed assets) / Gross interest excluding interest on lease liabilities]	6.74	6.76	3.83	6.55	3.63	3.99
(n)	Current ratio (in times) (Current assets / Current liabilities)	1.07	0,99	0.90	1.07	0.90	0.96
(0)	Bad debts to account receivable ratio (in %) [Bad debts / Average trade receivables]	*	8	(*)	įs.	*:	81
(p)	Current liability ratio (in %) [Current liabilities / Total liabilities]	53,33%	54,40%	52_74%	53.33%	52.74%	52,63%
(q)	Deblors turnover (in times) # [Revenue from operations / Average trade receivables]	9,91	9,68	10,87	9 91	10,87	11.05
(r)	Inventory turnover (in times) # [Revenue from operations / Average inventory]	7.24	7,34	6.89	7 24	6 89	7,30
(s)	Operating margin (in %) [EBITDA* / Revenue from operations)  *EBITDA = Profit before tax + depreciation & amortisation expense + interest expense + exceptional item - other income	18.10%	19,09%	12,91%	18,34%	10,94%	12 20%
(1)	Net profit margin (in %) [Profit after tax / Revenue from operations]	6 82%	7.81%	2 93%	7,17%	2,17%	3,01%

# Based on TTM (Trailing Twelve Months)

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#### NOTES:

- 1 The Company's operation comprises one business segment Automobile Tyres, Automobile Tubes and Automobile Flaps.
- 2 The listed non-convertible debentures (NCDs) issued by the Company aggregating to ₹ 17,250 Million as on December 31, 2023, are secured by a pari passu first charge by way of hypothecation on movable fixed assets of the Company, both present and future (except stocks and book debts). Except, out of these, ₹ 5,000 Million at 8.75% (which are for 10 year bullet payment) have also been given exclusive charge on the immovable property of the Company's Registered office at Kochi. The asset cover thereof exceeds 125% of the principal amount of the said NCDs
- 3 These unaudited standalone financial results of the Company have been prepared in accordance with the Indian Accounting Standards (IND AS) as notified by Ministry of Corporate Affairs pursuant to Section 133 of the Companies Act 2013 read with rule 3 of the Companies (Indian Accounting Standard) Rules, 2015 (as amended) and in terms of regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, SEBI Circular No. CIR/CFD/CDM1/44/2019 dated March 29, 2019 and other accounting principles generally accepted in India.
- 4 The Competition Commission of India ('CCI') on February 2, 2022 has released its order dated August 31, 2018 on the Company, other Tyre Manufacturers and Automotive Tyre Manufacturer Association alleging contravention of the provisions of the Competition Act, 2002 in the year 2011-12 and imposed a penalty of ₹ 4,255.30 Million on the Company. The Company had filed an appeal against the CCI Order before the Honourable National Company Law Appellate Tribunal (NCLAT). NCLAT in its order dated December 1, 2022, has remanded the matter back to the CCI to hear the parties again and review its findings. CCI has filed an Appeal before the Supreme Court against the Order passed by the NCLAT. Company is also a Respondent in the said Appeal. Pending disposal of the matter and based on legal advice the Company believes that it has a strong case and accordingly no provision is considered in these standalone financial results.
- 5 The Company has carried out an employee re-organisation exercise for its employees. The full and final amount paid to the employees who opted for this scheme aggregated to ₹ 150.18 Million for the quarter ended December 31, 2023, ₹ 107.81 Million for the quarter ended September 30, 2023 and ₹ 389.97 Million for nine months ended December 31, 2023, has been disclosed as an exceptional item.
- 6 The Ministry of corporate affairs vide its notification dated March 31, 2023 notified an amendment under Ind AS 12, Income Taxes in relation to the recognition of deferred tax related to assets and liabilities arising from a single transaction. This amendment, along with the transition provisions for the impact related to comparative and earlier periods, is effective from April 1, 2023.

Consequently, the Company has recognised the cumulative impact of deferred tax liability as at March 31, 2023 amounting to ₹2,995.84 million in quarter ended June 30, 2023. Out of this, amount of ₹ 2,407.92 million has been adjusted from opening balance of retained earnings as on April 1, 2022. Further, amounts of ₹ 133.14 million, ₹ 416.89 million and ₹ 587.92 million has been disclosed in the comparative periods presented (i.e. for the quarter ended December 31, 2022, nine months ended December 31, 2022 and year ended March 31, 2023 respectively) as deferred tax expense in the standalone statement of profit and loss in accordance with the applicable transition provisions. Further, the impact for the quarter ended December 31, 2023, September 30, 2023 and nine months ended December 31, 2023 amounting to ₹ 18.64 million, ₹ 13.72 million and ₹ 48.37 million respectively have also been recognised and disclosed as deferred tax expense in these standalone financial results.

- 7 Previous period's figures have been regrouped / reclassified wherever necessary to correspond with the current period's classification / disclosure.
- 8 The above results were reviewed by the Audit Committee on February 6, 2024 and approved by the Board of Directors at its meeting held on February 7, 2024.

For and on behalf of the Board of Directors of Apollo Tyres Ltd

Outer Krumap

ONKAR KANWAR CHAIRMAN

Place: Gurugram Date: February 7, 2024

